

3769

THE

GENERAL LIBRARY,  
UNIV. OF MICH.

JAN 8 1906

# Publishers' Weekly

THE AMERICAN

## BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

*The American Literary Gazette and Publishers' Circular.*

[ESTABLISHED 1852.]

PUBLICATION OFFICE, 298 BROADWAY, NEW YORK.

Entered at the Post-Office at New York, N. Y., as second-class matter.

VOL. LXIX., No. 1.

NEW YORK, January 6, 1906.

WHOLE NO. 1771

**Mr. Robert W. Chambers'**

*Greatest Romantic Novel*

# THE RECKONING

12mo, Ornamental Cloth, \$1.50

**A Romance of a Spy, a Lover and a Soldier in the Revolution**

"A stirring story, one of the writer's best."

—*Chicago Record-Herald.*

"Many human types of that period and some historic characters appear in the pages, and there are Indian raids and much adventure to diversify and lend interest to the plot."

—*Los Angeles Times.*

"Readers who enjoyed 'Cardigan' and 'The Maid-at-Arms' will find the same atmosphere, and often the same characters and locations, in the new book. 'The Reckoning' is a story which will do much to enlarge his following."

—*St. Louis Globe-Democrat.*

**D. APPLETON & COMPANY, 3 Publishers, 3 NEW YORK**



"Scraggsy looked like a forlorn hope lost in a fog." From "Mr. Scraggs," by HENRY WALLACE PHILLIPS. Published by The Grafton Press, N. Y.

"**L**IKE a forlorn hope lost in a fog."—That's the way his friend Red Saunders tried to explain **Scraggs**.

It doesn't explain much if you don't know **Ezekiel George Washington Scraggs**, late of Missouri, later of Utah ("I've been a Mormon," **Scraggs** explained; but Red said that was nothing to bank on in dealing with Zeke), and latest of North Dakota.

**Scraggs'** melancholy is only skin deep; and the more mournful he is the more joyful you get; the longer his face the broader your grin. The kind of humor that makes you laugh till the tears come—that's

**Scraggs**; the kind that makes you say: "there's a lot of sense in that"—that's **Scraggs**, too.

And then the story! Some people WRITE stories—little four by five plots, parted in the middle, symmetrical, lovely. **Scraggs** TELLS a story. He tells it because he can't help it. Your real story-teller is born, and not every minute either; and THAT'S **Scraggs**, too.

You can't have the blues, and you don't worry about the crops, and you really don't care whether the ticker ticks or not when you read **Mr. Scraggs**.

It will be ready in book form on January 15th; the title is

# Mr. Scraggs

The author is Henry Wallace Phillips, who wrote "Red Saunders." The price is \$1.25. Eight illustrations from special drawings; one of them in colors for frontispiece.

---

THE GRAFTON PRESS, Publishers

70 FIFTH AVENUE, NEW YORK

# The Publishers' Weekly.

JANUARY 6, 1906.

## RATES OF ADVERTISING.

One page.....	\$20 00
Half page.....	12 00
Quarter page.....	6 00
Eighth page.....	4 00
One-sixteenth page.....	2 00

The rate for front page is \$30. Other special pages, \$25 each.

The above prices do not include insertions in the "Annual Summary Number," the "Summer Number," the "Educational Number," or the "Christmas Bookshelf," for which higher rates are charged.

Special rates for yearly contracts.

Copyright Notices, Special Notices, and other undisplayed advertisements, 10 cents a line of nonpareil type.

## RATES OF SUBSCRIPTION.

One year, postage prepaid in the United States.	\$3 00
One year, postage prepaid to foreign countries.	4 00
Single copies, 8 cents; postpaid, 10 cents. Special numbers: Educational Number, in leatherette, 50 cents; Christmas Number, 25 cents. Extra copies of the numbers containing the three, six and nine months' Cumulated Lists, 25 cents each, to subscribers only.	

PUBLICATION OFFICE, 298 BROADWAY, P. O. BOX 943, N. Y.

## INDEX TO ADVERTISERS.

	PAGE
American Code Co.....	28
American News Company.....	31
Appleton (D.) & Co.....	1
Baker & Taylor Co.....	32
Baker's Great Book Shop.....	28
Blakiston's (P.) Son & Co.....	28
Bobbs-Merrill Company.....	34
Books for Sale.....	27
Books Wanted.....	22
Business Opportunities.....	27
Butler-Ward Co.....	32
Cazenove (C. D.) & Son.....	28
Copyright Notices.....	27
Dodge Publishing Co.....	29
Gilbo & Co.....	32
Grafton Press.....	2
Help Wanted.....	27
International News Company.....	30
Jenkins (Wm. R.).....	28
Kay Printing House.....	32
Kellogg (Andrew H.) Co.....	28
Libbie (C. F.) & Co.....	30
Little, Brown & Co.....	30
Maggs Brothers.....	28
Murphy (John J.).....	28
Old South Work (Directors of).....	32
Pelton (E. R.).....	28
Pitman (Isaac) & Sons.....	28
Situations Wanted.....	27
Special Notices.....	28
Steiger (E.) & Co.....	28

## NOTES IN SEASON.

CHARLES SCRIBNER'S SONS have published a new illustrated edition of Burns's celebrated poem, "The Cotter's Saturday Night,"

with twenty-one full-page drawings by A. S. Boyd, a well-known Scotch artist.

DODD, MEAD & Co. have in preparation a story of Harrow, by Horace Vachell, author of "Brothers," which is said to be alive with delightful character studies and interesting events; also, "The Girl with the Blue Sailor," by Burton E. Stevenson, author of the popular "Marathon Mystery," etc.


HOUGHTON, MIFFLIN & Co. have in preparation "Northland Heroes," by Miss Holbrook, author of "The Book of Nature Myths," etc., giving a narrative of the Norse romance of Fridtjof's Saga and of the exploits of Beowulf; a volume of "Selections from Newman," edited by Dr. Maurice Francis Egan, of the Catholic University at Washington; also, an edition of "Bacon's Essays," with an introduction by Professor Mary Augusta Scott, of Smith College, who was recently decorated by King Leopold, of Belgium, "for distinguished literary merit."

THE GRAFTON PRESS, New York, will publish on the 15th inst. "Mr. Scraggs," a new novel by Henry Wallace Phillips, author of "Red Saunders." The collection of stories of which the volume is made up records characteristic incidents in the career of a man whose ambition, according to "Red Saunders," who introduces his friend to the reader, it was to be "the head of the hull Mormon Kingdom," and who married "right and left" until driven to desperation he cut loose and ended in a State where a man's importance is not weighed by the number of his wives. Though obliged to view life from the standpoint of a pessimist, Mr. Scraggs's melancholy is only skin deep, and the longer his face becomes the broader becomes the grin of his reader. The Grafton Press have just ready the ninth revised edition of the useful "Postal Dictionary," compiled from official sources by Edward St. John.

BOBBS-MERRILL COMPANY will shortly issue a novel by Herbert Quick, entitled "Double Trouble, or, Every Hero His Own Villain," which introduces about every fad and fancy of the overwrought, restless brains and theories of the day in the United States from East to West. The hero is a respectable young banker, of Wisconsin, of literary and artistic tastes, who meets with a strange experience on a sleeping car that drives him to an oculist in New York City for explanation. The plot is most involved, dealing with double identity and mystery of all kinds. The publishers have gotten out a special limited advance edition dedicated to the booksellers throughout the land "who are ever kind to their inventions." By way of keeping up interest in the startling tale it is printed half way through and the book must be begun from the other end to be read right side up. This plan of binding helps the publishers' assertions that "the book is bound to attract equally whichever way you look at it," and that "it shows a new way to make ends meet in promoting books." The author has written "Aladdin & Co." and "In the Fairyland of America," and has imagination of the most active and erratic kind.



## WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of *net* books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk \*\*, and the word *net* follows the price. The prices of *fiction* (not *net*) published under the rules are preceded by a dagger†. The prices of *net* books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word *net* follows the price. 

The abbreviations are usually self-explanatory. *c.* after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked *c. ed.*; translations, *c. tr.*; *n. p.*, in place of price, indicates that the publisher makes no price, either *net* or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: *A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.*

Sizes are designated as follows: *F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. 48mo: 10 cm.).* *Sq., obl., nar.,* designate square, oblong, narrow books of these heights.

**Abbott, Holker, comp.** Bear with us: a collection of Tavern Club verses. Anno t. c. XXI. [Cambridge, Mass., Riverside Press, 1905.] *c.* 4+57 p. 8°. (privately printed.)

**Arkansas. Supreme ct.** Reports. v. 73, from Nov., 1904, to Jan., 1905; T. D. Crawford, rep. Little Rock, State of Arkansas, 1905. *c.* 21+652 p. O. shp., \$3.50.

**Bacon, Edgar Mayhew, and Wheeler, Andrew Carpenter.** Nation builders: a story. N. Y., Eaton & Mains, [1905.] *c.* 3-196 p. D. cl., \$1.

Under the above title, the writer groups the itinerant preachers of Methodism, who went out to possess the American frontier a century ago. The plan of the book was suggested by Andrew Carpenter Wheeler, at one time a well-known New York journalist and dramatic critic, who, towards the end of his life, gained some fame as a novelist under the pen name of "G. P. Mowbray." Mr. Bacon who finished the work has included Mr. Wheeler's chapters on Henry Bascom, etc.

**Banks' New York state lawyers' diary for 1906.** 4th year. Albany, N. Y., Banks & Co., 1906. *c.* '05. 400+174 p. O. hf. roan, \$1.50.

**Belmar, Harry.** New York by night: [a story.] N. Y., J. S. Ogilvie Publishing Co., 1905. *il.* 12°, pap., 25 c.

**Bible.** Old Testament. The Ninety-first Psalm; from the authorized version of the English Bible. Hingham, Mass., The Village Press, 1905. 16°, limited ed., Alton mill hand-made pap., \*\$1 net.

**Blaney, C: E.** Mr. Blarney from Ireland: [a comedy.] N. Y., J. S. Ogilvie Publishing Co., 1905. 128 p. *il.* 12°, pap., 25 c.

**Blaney, C: E.** My tom boy girl: [a story.] N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. 12°, pap., 25 c.

**Boyer, Jos. A.** Boyer's legal directory of the United States and Canada; cont. a carefully prepared digest of collection laws of each state and territory, Ontario and Quebec, together with name of at least one attorney in each county of the United States and Canada, [etc.,] Jan., 1906. [25th year.] Phil., Jos. A. Boyer, [1905.] *c.* 7+391+22 p. O. shp., \*\$3 net.

**Browning, Rob.** Rabbi Ben Ezra: a dramatic monologue. Hingham, Mass., Village Press, 1905. *nar.* 4°, Limited ed., French hand-made pap., \*\$2 net.

**Burns, Ja. Jesse.** Educational history of Ohio; a history of its progress since the formation of the state; with biographies of past and present state officials. Columbus, O., Historical Publishing Co., 1905. *pors.* 8°, cl., \*\$5 net.

**Chandler, Sophia.** Chiefly from castles in Spain; *il.* by H. E. Nelson. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1. Short stories.

**Chaucer, Geoffrey.** The nonne preestes tale of the cok and hen: one of the Canterbury tales. Hingham, Mass., Village Press, 1905. 4°, Limited ed., Dutch hand-made pap., \*\$2.50 net.

**Colcock, Annie T.** Her American daughter: a story of the present time in Madrid. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.

**Colson, Elizabeth, and Chittenden, Anna Gansevoort, comps.** Children's letters: a collection of letters written to children by famous men and women; collected by Elizabeth Colson and Anna Gansevoort Chittenden. N. Y., Hinds, Noble & Eldredge, [1905.] *c.* 11+151 p. *sq.* D. cl., \$1.

Letters from Phillips Brooks, Martin Luther, Sydney Smith, Charles Kingsley, Thomas Huxley, Helen Keller, Oliver Wendell Holmes, John Greenleaf Whittier, Mendelssohn, Robert Louis Stevenson, Robert Southey, Sir Walter Scott, Thomas Hood, Charles Dickens, Hans Christian Andersen, Abraham Lincoln, Benjamin Franklin, Robert E. Lee, Henry W. Longfellow, Nathaniel Hawthorne and Lewis Carroll.

**Crane, L: Burton.** The teaching of Jesus concerning the Holy Spirit. N. Y., American Tract Society, [1905.] *c.* 13+175 p. 12°, (The teaching of Jesus ser.) cl., 75 c.

**Daniel, Ja. Walter.** A maid of the foot-hills: a story of reconstruction in South Carolina, which supplies some of the missing links in the history of the period. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.

**Deppen, Anna Chase.** The right to love. N. Y., J. S. Ogilvie Publishing Co., 1905. 256 p. *il.* 12°, cl., \$1.

**Deshon, Frank.** Chorus girls I have known. N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. 12°, pap., 50 c.

**Dodge, D: Low.** War inconsistent with the religion of Jesus Christ; with an introd. by



Edwin D. Mead. Bost., Ginn, 1905. 24+168 p. por. D. cl., 50 c.

The author wrote the first pamphlets published in America directed against the war system of nations. This volume contains his "The Mediator's kingdom not of this world," 1809, and "War inconsistent with religion of Jesus Christ," 1812. He was the father of the Hon. William E. Dodge, identified so long with the commercial and political interests of New York, and the grandfather of William E. Dodge, equally eminent as merchant and philanthropist.

Donovan, Jos. Mitchell. The law of marriage, annulment, domicile, divorce. 5th ed., 1905. Cooperstown, N. Y., Crist, Scott & Parshall, [prs.,] [1905.] c. 61 p. T. pap., \$1.

Douglas, C.; M.D. Feeding rules for healthy infants; containing educational and record charts showing practical percentage feeding without laboratory assistance. Detroit, Mich., Baby Book Co., 1906. c. '05. 4-279+7 p. D. cl., \$1.

The writer is Professor of children's diseases in Detroit College of Medicine. Made up from feeding charts filled out by mothers and nurses, giving over 15,000 daily records of foods.

Douthat, Rob. W.: Gettysburg: a battle ode descriptive of the grand charge of the third day, July 3, 1863. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.

Doyle, Sir Arthur Conan. Sherlock Holmes stories. N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. 12°, pap., 25 c.

Dozier, Orion Theophilus, M.D. Complete poems. 3d ed. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.25.

Eliot, C. W.: Emerson as seen: an address delivered at the Emerson Centennial in Boston, in May, 1903. Hingham, Mass., Village Press, 1905. por. 4°, Limited ed., Whatman hand-made pap., \$10.

Faber, Felix, [pseud. for Miss M. D. Huger.] American history versified. School ed. Wash., D. C., Neale Publishing Co., 1905. 16°, cl., 75 c.

Ford, Worthington Chauncey, comp. List of the Benjamin Franklin papers in the Library of Congress; comp. under the direction of Worthington Chauncey Ford. Wash., D. C., Government Printing Office, 1905. 2-322 p. Q. cl., 60 c.

These papers, bequeathed by Franklin to his grandson, William Temple Franklin, were sold to Henry Stevens of London, and finally purchased by the United States in 1882 and placed in the Library of Congress. This list, prepared by J. C. Fitzpatrick, is not designed to be a full calendar, but to indicate the principal subject-matter of each paper and to note the use of the material by J. Bigelow in his "Writings of Franklin." It is arranged chronologically, the names of the writer and of the person to whom written, the place, date and reference to the matter of the paper being given.

Fries, Adelaide L. The Moravians in Georgia, 1735-1740. [Winston-Salem, N. C., Adelaide L. Fries,] [1905.] c. 252 p. pors. maps, plans, D. cl., \$1.50.

History of the first Moravian settlement in Georgia. Contents: Province of Georgia; Salzburgers; Unitas Fratrum; Halle opposition; Schwenkfelders; Preliminary steps; "First company"; Voyage; Making a start; Aim and attainment; "Second Company"; Four journals; Organization; English clergymen; Work among the Indians; The "society"; Rumors of war; Spangenberg's visit; A closing door;

Wesley, Ingham and Toeltschig; Negro mission; Later attempts in Georgia; Savannah lands.

Gardiner, Alan H. The inscription of Mes: a contribution to the study of Egyptian judicial procedure. [N. Y., Lemcke & Buechner, 1905.] 40 p.+15 facsim., 8°, (Untersuchungen für Geschichte u. Alterthumskunde Aegyptens, hrsg. v. K. Sethe, v. 4, pt. 3.) pap., \*\$3.50 net.

Georgia. Supreme ct. Reports of cases; cont. decisions at Atlanta, Mar. term; Milledgeville and Athens, May terms; Savannah, and part of the decisions at Macon, June terms, 1857. v. 22; B. Y. Marten, rep. Reprint ed. annot. by Howard Van Epps. Atlanta, Franklin Printing and Pub. Co., 1905. c. 14+697 p. O. shp., \$3.

Georgia. Supreme ct. Reports of cases at the Mar. term, 1902. v. 123; Stevens and Graham, reps. Atlanta, [Georgia] State Library, 1905. c. 31+968 p. O. shp., \$5.

Hand shadows on the wall; or, how to make amusing figures with the hands from original designs. N. Y., J. S. Ogilvie Publishing Co., [1905.] c. '89. 51 p. il. D. pap., 10 c.

Harris, Frances Allen. Among the meadows: a novel. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.  
Depicts farm life in the blue-grass region of Kentucky.

Harrison, C. S. Evergreens: how to grow them. St. Paul, Minn., Webb Publishing Co., 1905. 100 p. il. 12°, cl., 50 c.; pap., 25 c.

Harrison, F.: The Herbert Spencer lecture, delivered at Oxford, March 9, 1905. N. Y., Oxford University Press, (Amer. Branch.) 1905. 30 p. 8°, cl., 70 c.

Harvard University. Library. Catalogue of English and American chap-books and broadside ballads in Harvard College Library. Cambridge, Mass., Library of Harvard University, 1905. 11+171 p. 8°, (Library of Harvard University, Bibliographical contributions.) sheets, 75 c.

With index of subjects and titles and one of publishers, printers and booksellers.

Holmes, C. B. The village parson: [a story.] N. Y., J. S. Ogilvie Publishing Co., 1905. 180 p. 12°, pap., 25 c.

Howard, Philip E. The life story of Henry Clay Trumbull, missionary, army chaplain, editor and author; with an introd. by C. Gallaudet Trumbull. Phil., Sunday School Times, 1905. c. '04, '05. 15+525 p. por. O. cl., \*\$1.75 net.

Henry Clay Trumbull, for many years editor and proprietor of the *Sunday School Times*, was born June 8, 1830, and died Dec. 8, 1903. In his busy life he wrote a number of books, of which the titles fill a page. Charles Gallaudet Trumbull who writes the introduction says: "What the world at large could not know of Henry Clay Trumbull, and what no man can tell of himself, this book reveals. As editor, writer, explorer, expositor, chaplain, missionary, the world has known him; now it may know him as something better than all these."

Hubbell, J. H., ed. and comp. Hubbell's legal directory for lawyers and business men;

cont. the names of one or more of the leading and most reliable attorneys in over 4000 cities and towns in the United States and Canada, [etc.,] 1906. N. Y., Hubbell Pub. Co., 1905. c. 1435+367 p. O. shp., \$5.

**Huntington, De Witt Clinton.** Half century messages to pastors and people. Cin., Jennings & Graham, [1905.] c. 2-214 p. D. cl., \$1.

The Chancellor of Nebraska Wesleyan University offers his papers as suggestions towards lives of true Christianity. There are sixteen chapters dealing with important items of Christian conduct. Between the chapters are quotations from well-known authors, all leading to deeper searchings of the heart and devout prayers.

**Illinois. Appellate cts.** Reports of cases, with a directory of the judiciary of the state, corrected to Nov. 9, 1905. v. 117, A.D. 1905; ed. by W. Clyde Jones and Keene H. Addington. Chic., Callaghan & Co., 1905. c. 16+697 p. O. shp., \$3.75.

**Illinois. Supreme ct.** Reports of cases. v. 216; cont. cases in which opinions were filed in June and Oct., 1905, and cases in which rehearings were denied at the Oct. term, 1905; I: Newton Phillips, rep. Springfield, I: Newton Phillips, 1905. c. 701 p. O. shp., \$2.25.

**Indiana. Appellate ct.** Reports of cases, with tables of cases reported and cited, and statutes cited and construed and an index; G: W. Self, off. rep., Sol H. Esarey, ass't rep. v. 34, cont. cases decided at the May term, 1904, not reported in v. 33, and cases decided at the Nov. term, 1904. Indianapolis, W: B. Burford, 1905. c. 32+772 p. O. shp., \$4.

**Johnston, R: Holland, comp.** A contribution to a bibliography of Thomas Jefferson. Wash., D. C., [R: Holland Johnston,] 1905. 4+73 p. (Apply to pubs. for price.)

Thirty copies separately printed for the author from the Jefferson memorial edition of the Writings of Thomas Jefferson.

**Kelsey, Fred. V.** First country park system. N. Y., J. S. Ogilvie Publishing Co., 1905. 300 p. il. 12°, cl., \$1.25.

**Kirtlin, Rev. Jos. L. J.** History of the Catholic church in Philadelphia. Phil., Martin I. J. Griffin, 1906. 8°, cl., \$3; hf. mor., \$5.

A critical history covering the time from the earliest occupation of Pennsylvania.

**Lamb, C:** A dissertation upon roast pig; with an introd. by Cyrus Lauron Hooper; from the first ed. Hingham, Mass., Village Press, 1905. 4°, ed. limited, bds., parchment back, \*\$3 net.

**Le Sage, Alain-René.** Turcaret: [a play:] ed., with introd. and notes, by W. A. R. Kerr. Bost., Heath, 1905. 12+105 p. 16°, (Heath's modern language ser.) cl., 30 c. Bibliography.

**Lester, J. C., and Wilson, D. L.** The Ku Klux Klan: its origin, growth and disbandment; with introd. and notes by Walter L. Fleming; il. by reproductions of old prints and rare documents. Wash., D. C.,

Neale Publishing Co., 1905. pors. 12°, cl., \$1.50.

**Lile, W: M., Redfield, H: S., Wambaugh, Eugène, Mason, Alfred F., and Wheeler, Ja. E.** Brief making and the use of law books; ed. by Nathan Abbott. St. Paul, West Pub. Co., 1906. c. '05. 8+472 p. O. canvas, \$2.

**Little, Mrs. Archibald.** Round about my Peking garden. Phil., Lippincott, 1905. 2+284 p. il. O. cl., \*\$5 net.

China and the Chinese have long been subjects of study with Mrs. Little. Her experiences of travel and her researches are contained in a life of "Li Hung Chang," in two descriptive works, "The land of the blue gown," and "Intimate China," and in two romances, "A marriage in China" and "Out in China." The present work is the result of new material gathered on revisiting Peking in 1900, after the Boxer outbreak. First she describes her Peking garden; following are chapters on: How the court came back to Peking; Official and rank distinctions; An imperial funeral; Pekingese dogs and gold and silver fish; The western hills; Seaside resorts; Imperial hot springs and the Ming tombs; To Kalgau and the Mongolian grass land; Among Peking palaces; The Hsiling, or Western truths; Lama and Confucian temples; To Port Arthur, etc.

**Long, A: White, comp.** American poems, 1776-1900; with notes and biographies. N. Y., American Book Co., [1906.] c. '05. 368 p. D. cl., 90 c.

A useful collection of American verse, with notes of explanation and interpretation, which shall illustrate the growth and spirit of American life as expressed in its literature. The volume does not pretend to exhaustiveness, but is meant to be an introduction to the systematic study of American poetry. The poems have been chronologically classified into three periods. The compiler and editor is preceptor in English at Princeton University, and is also joint editor of "English poems from Chaucer to Kipling."

**Methodist year book, 1906;** ed. by Stephen V. R. Ford. N. Y., Eaton & Mains, 1905. 216 p. D. pap., \*25 c. net.

**Missouri.** Digest of the decisions of the courts to Dec., 1904, [etc.] In 10 v. v. 10, table of cases digested, table of constitutions and statutes construed. St. Paul, West Pub. Co., 1905. c. O. shp., per v., \$6.

**Montana. Supreme ct.** Reports of cases, from Jan. 31, 1905, to July 3, 1905, off. rep. v. 32. San Francisco, Bancroft-Whitney Co., 1905. c. 27+724 p. O. shp., \$4.

**Morris, W:, and Walker, Emery.** Printing: an essay. Hingham, Mass., Village Press, 1905. sq. 4°, limited ed., Alton mill hand made pap., \*\$3 net.

**Neale, J: Mason.** Good King Wenceslas: a carol; introd. by W: Morris: il. by Arthur Gaskin. Hingham, Mass., Village Press, 1905. 4°, limited ed., French hand-made pap., \*\$1.50 net.

**New York.** Rules of the courts of the state and of the United States; in force Jan. 1, 1906; comp. by Marcus T. Hun. Albany, N. Y., Banks & Co., 1906. c. '05. 628 p. O. canvas, \$3.50.

**New York.** Taxes, how assessed and collected; the tax law of 1896, with all amendments to date; school taxes, highway taxes, and taxes on dogs, [etc.]; a handbook for assessors, collectors and lawyers; also supp.



- cont. amendments and decisions to June 1, 1905, by J: N. Drake; rev. by Albert J. Danaher. Albany, N. Y., Banks & Co., 1905. c. 9+364+31 p. O. shp., \$2.50.
- Norris, Zoe Anderson.** Kentucky colonel stories. N. Y., J. S. Ogilvie Publishing Co., 1905. 128 p. il. 12°, pap., 15 c. Humorous stories.
- Ohio.** The annotated revised statutes of the state, including all laws of a general nature in force Jan. 1, 1906, by Clement Bates. 5th ed., by C: E. Everett. In 3 v. v. 3. Cin., W. H. Anderson Co., 1905. c. 3297-3922+3-565 p. O. shp., \$13.
- Pennsylvania.** Formation and management of corporations: a treatise upon the incorporation and regulation of corporations, the powers and duties thereof, and of corporate officers, [etc.,] by Frank Raymond Savidge. v. 1 and 2. Phil., Rees Welsh & Co., 1905. c. 16+570; 571-1090 p. O. canvas, \$10.
- Prince, J: Dyneley.** Materials for a Sumerian lexicon; with a grammatical introduction. pt. 1, A to E. [N. Y., Lemcke & Buechner, 1905.] 36 p.+109 fcs., 8°, (Assyriologische Bibl., hrsg. v. F: Delitzsch u. Paul Haupt, v. 19, pt. 1.) pap., \*\$8.80 net.
- Reissner, G: A.** The Hearst medical papyrus; hieratic text, with introd. and vocabulary. Berkeley, Cal., University of California Press, 1905. 7+48 p.+17 fcs., (University of California publications, Egyptian Archaeology, v. 1.) cl., \*\$9.20 net.
- Rickard, T: Arthur, Ingalls, W. R., Hoover, H. C., and others.** The economics of mining. N. Y., Engineering and Mining Journal, 1905. il. 8°, cl., \$2.
- Robinson, Doane, [pseud. for Jonah Leroy Robinson.]** A brief history of South Dakota. N. Y., American Book Co., 1905. il. pors. maps, D. cl., 60 c.  
Author is Secretary of the State Historical Society of South Dakota. Describes the sacrifices and successes of the pioneers in the hope of developing in the young generation pride in its locality and patriotic citizenship in the state. Describes the natural features of Dakota and gives the history of the Indians who first occupied its soil.
- Russell, Wille Drennen.** Dick: a story; il. by C: Sykes. Wash., D. C., Neale Publishing Co., 1905. 16°, cl., \$1.
- Russell, W: Clarke.** Alone on a wide, wide sea. N. Y., J. S. Ogilvie Publishing Co., 1905. 348 p. 12°, pap., 50 c.
- Ryan, Coletta.** Songs in a sun garden. Bost., Herbert B. Turner & Co., 1905. 8+101 p. D. cl., \*\*\$1 net.  
About fifty poems on miscellaneous subjects.
- Saratoga Springs.** The charter of the village, as amended from the time of the original charter, passed Apr. 17, 1826, up to Jan. 1, 1906; also all the existing laws creating, regulating and now covering all village commissions and officers; also the titles and an abstract of the provisions of all the laws affecting the village and town from Apr. 17, 1826, to date; arr. and comp. by B: K. Walbridge. Saratoga Springs, N. Y., Saratoga Print, [1905.] c. 226 p. O. cl., \$3.50; shp., \$5.
- Schneider, Martha Lemon.** A government countess: a novel. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.  
Deals with departmental life in Washington.
- Shakespeare, W:** Shakespeare's history of Pericles Prince of Tyre; ed., with notes, by W: J. Rolfe. [New ed., rev.] N. Y., American Book Co., [1905.] c. '83, '98, '05. 3-221 p. il. S. cl., 56 c.  
Introduction and notes have been thoroughly revised and much new matter has been added. Intended for advanced students and critical readers.
- Smith, Annie H.** Rosemary Leigh: a story of the South. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.  
The period is that which immediately followed the Civil War.
- Thompson, Seymour D.** Commentaries on the law of negligence in all relations, [including a complete revision of the author's previous works on the same subject.] In 6 v. v. 6. Indianapolis, Ind., Bobbs-Merrill Co., 1905. c. 39+1472 p. O. shp., \$6. (Sold only in sets.)
- Turner, Harry Winthrop, and Hobart, H: Metcalf.** The insulation of electric machines. N. Y., Macmillan, 1905. 297 p. 8°, cl., \$4.50.
- Wardlaw, Suzanne E., comp.** The every day book; just a thought for your birthday from the hearts of new thoughts, sunshiners, and some of us who have long dwelt in the fair land of "Arcadia." Holyoke, Mass., Elizabeth Towne, [1905.] c. 130 p. nar. D. cl., \$1.10.  
Quotations for the days of the year. Every month is preceded by a color and jewel scheme and the quotations lean towards new thought and other transcendental views.
- Wardwell, Mrs. F: Schuyler, and Holt, Mrs. E. E.** Answers to questions on Russian music, recommended by the National Federation of Musical Clubs. Stamford, Ct., Gillespie Bros., 1905. 71 p. 16°, pap., \*35 c. net.
- White, Mrs. Grace Miller.** The warning bell: a play. N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. il. 12°, pap., 25 c.
- White, Mrs. Grace Miller.** Way back in '61: [a story.] N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. 12°, pap., 25 c.
- White, Mrs. Grace Miller.** When the world sleeps: [a story.] N. Y., J. S. Ogilvie Publishing Co., 1905. 192 p. il. 12°, pap., 25 c.
- Williams, Flora McDonald.** The blue cockade: a story of the Southern Confederacy. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.50.
- Woodman, H. Rea.** The heart and the crown: fifty-one sonnets. Wash., D. C., Neale Publishing Co., 1905. 16°, cl., \$1.25.  
Sub-titles, "The King's heart" and "The Queen's crown."
- Yulee, C. Wickliffe.** The awakening: a novel of Washington life. Wash., D. C., Neale Publishing Co., 1905. 12°, cl., \$1.25.

## ORDER LIST.

- AMERICAN BOOK CO., 100 Washington Sq., E.,  
New York.
- Long, American poems, 1776-1900..... 90
- Robinson, Brief history of South Dakota..... 60
- Shakespeare, Pericles..... 56
- AMERICAN TRACT SOCIETY, 150 Nassau St.,  
New York.
- Crane, Teaching of Jesus concerning  
the Holy Spirit..... 75
- W. H. ANDERSON CO., 515 Main St.,  
Cincinnati.
- Ohio, Annotated revised statutes, 5th  
ed., in 3 v., v. 3 (Everett) (for com-  
plete work)..... \$13.00
- STATE OF ARKANSAS, Little Rock, Ark.
- Arkansas, *Supreme ct.*, Repts., v. 73  
(Crawford)..... 3.50
- BABY BOOK CO., Detroit, Mich.
- Douglas, Feeding rules for healthy in-  
fants..... 1.00
- BANCROFT-WHITNEY CO., 438 Montgomery St.,  
San Francisco.
- Montana, *Supreme ct.*, Repts., v. 32  
(Freeman)..... 4.00
- BANKS & CO., Albany, N. Y.
- New York (State), Lawyers' diary,  
1906, 4th year..... 1.50
- , Taxes, how assessed and col-  
lected..... 2.50
- , Rules of the courts..... 3.50
- BOBBS-MERRILL CO., 9 W. Washington St.,  
Indianapolis, Ind.
- Thompson, Law of negligence, in 6 v.,  
v. 6 (sold only in sets)..... per v., 6.00
- JOS. A. BOYER, 19 S. 3d St., Philadelphia.
- Boyer's legal directory of United States  
and Canada, 1906, 25th year..... net, \*3.00
- WILLIAM B. BURFORD, Indianapolis, Ind.
- Indiana, *Appellate ct.*, Repts., v. 34  
(Self and Esarey)..... 4.00
- CALLAGHAN & CO., 114 Monroe St., Chicago.
- Illinois, *Appellate cts.*, Repts., v. 117  
(Jones and Keene)..... 3.75
- CRIST, SCOTT & PARSHALL, Cooperstown, N. Y.
- Donovan, Law of marriage annulment.. 1.00
- EATON & MAINS, 150 Fifth Ave., New York.
- Bacon and Wheeler, Nation builders.. 1.00
- Methodist year book, 1906..... net, \*25
- ENGINEERING AND MINING JOURNAL, 505 Pearl  
St., New York.
- Rickard, and others, Economics of min-  
ing..... 2.00
- FRANKLIN PRINTING AND PUBLISHING CO.,  
65 Ivy St., Atlanta, Ga.
- Georgia, *Supreme ct.*, Repts., v. 22  
(Marten)..... 3.00
- ADELAIDE L. FRIES, Winston-Salem, N. C.
- Fries, Moravians in Georgia, 1735-1740. 1.50
- GEORGIA STATE LIBRARY, Atlanta, Ga.
- Georgia, *Supreme ct.*, Repts., v. 123  
(Stevens and Graham)..... \$5.00
- GILLESPIE BROS., Stamford, Ct.
- Wardell, Answers to questions on Rus-  
sian music..... net, \*35
- GINN & CO., 29 Beacon Ct., Boston.
- Bible, Old Testament, Septuagint  
(selections)..... 1.65
- Dodge, War inconsistent with the re-  
ligion of Jesus Christ..... 50
- GOVERNMENT PRINTING OFFICE, Washington,  
D. C.
- Ford, List of Benjamin Franklin pa-  
pers in Library of Congress..... 60
- MARTIN I. J. GRIFFIN, 2009 N. 12th St.,  
Philadelphia.
- Kirlin, The Catholic church in Phila-  
delphia..... 5.00
- LIBRARY OF HARVARD UNIVERSITY,  
Cambridge, Mass.
- Harvard University Library, Catalogue  
of English and American chap-  
books..... 75
- D. C. HEATH & CO., 120 Boylston St., Boston.
- Le Sage, Turcaret..... 30
- HINDS, NOBLE & ELDRIDGE, 31-35 W. 15th St.,  
New York.
- Colson and Chittenden, Children's let-  
ters..... 1.00
- HISTORICAL PUBLISHING CO., 36 James Ave.,  
Columbus, O.
- Burns, Educational history of Ohio. net, \*5.00
- HUBBELL PUBLISHING CO., 309 Broadway,  
New York.
- Hubbell's legal directory, 1906..... 5.00
- JENNINGS & GRAHAM, 220 W. 4th St.,  
Cincinnati.
- Huntington, Half century messages to  
pastors and people..... 1.00
- RICHARD HOLLAND JOHNSTON, Washington,  
D. C.
- Johnston, Bibliography of Thomas Jef-  
ferson. (Apply to pubs. for price.)
- LEMCKE & BUECHNER, 11 E. 17th St.,  
New York.
- Gardiner, Inscription of Mes: a con-  
tribution to study of Egyptian judi-  
cial procedure..... net, \*3.50
- Prince, Materials for a Sumerian lexi-  
con..... net, \*8.80
- J. B. LIPPINCOTT CO., Washington Sq.,  
Philadelphia.
- Little, Round about my Peking garden,  
net, \*5.00
- MACMILLAN CO., 66 Fifth Ave., New York.
- Turner and Hobart, Insulation of elec-  
tric machines..... 4.50



NEALE PUBLISHING CO., 431 11th St.,  
Washington, D. C.

Chandler, Chiefly from castles in Spain.	\$1.00
Colcock, Her American daughter.....	1.50
Daniel, A maid of the foot-hills.....	1.50
Douthat, Gettysburg.....	1.00
Dozier, Complete poems, new ed.....	1.25
Faber, American history versified.....	75
Harris, Among the meadows.....	1.50
Lester, The Ku Klux Klan.....	1.50
Russell, Dick: a story.....	1.00
Schneider, A government countess....	1.50
Smith, Rosemary Leigh.....	1.50
Williams, The blue cockade.....	1.50
Woodman, The heart and the crown....	1.25
Yulee, The awakening.....	1.25

J. S. OGILVIE PUBLISHING Co., 57 Rose St.,  
New York.

Belmar, New York by night.....	25
Blaney, Mr. Blarney from Ireland.....	25
—, My tom boy girl.....	25
Deppen, The right to love.....	1.00
Deshon, Chorus girls I have known...	50
Doyle, Sherlock Holmes stories.....	25
Hand shadows.....	10
Holmes, The village parson.....	25
Kelsey, First country park system.....	1.25
Norris, Kentucky colonel stories.....	15
Russell, Alone on a wide, wide sea....	50
White, The warning bell.....	25
—, Way back in '61.....	25
—, When the world sleeps.....	25

OXFORD UNIVERSITY PRESS, (Amer. Branch),  
91-93 Fifth Ave., New York.

Harrison, Herbert Spencer lecture.... 70

ISAAC NEWTON PHILLIPS, Springfield, Ill.

Illinois, *Supreme ct.*, Repts., v. 216  
(Phillips)..... 2.25

RIVERSIDE PRESS, Cambridge, Mass.

Abbott, Bear with us. (privately pr.)

SARATOGA PRINT., Saratoga Springs, N. Y.  
Saratoga Springs, Village charter,

\$3.50; \$5.00

SUNDAY SCHOOL TIMES, 1031 Walnut St.,  
Philadelphia.

Howard, Life story of Henry Clay  
Trumbull.....net, \*1.75

ELIZABETH TOWNE, Holyoke, Mass.

Wardlaw, The everyday book..... 1.10

HERBERT B. TURNER & Co., 683 Atlantic Ave.,  
Boston.

Ryan, Songs in a sun garden.....net, \*\*1.00

UNIVERSITY OF CALIFORNIA PRESS,  
Berkeley, Cal.

Reissner, Hearst medical papyrus..net, \*9.20

VILLAGE PRESS, Hingham, Mass.

Bible, Old Testament, Ninty-first  
Psalm.....net, \*1.00

Browning, Rabbi Ben Ezra.....net, \*2.00

Chaucer, Nonne preestes tale.....net, \*2.50

Eliot, Emerson as a seer..... 10.00

Lamb, Dissertation upon roast pig..net, \*3.00

Morris, Printing.....net, \*3.00

Neale, Good King Wenceslas.....net, \*1.50

WEBB PUBLISHING Co., St. Paul, Minn.

Harrison, Evergreens, how to grow  
them..... 25 c.; 50

REES WELSH & Co., 901 Sansom St.,  
Philadelphia.

Pennsylvania, Formation and manage-  
ment of corporations, vs. 1 and 2.... 10.00

WEST PUBLISHING Co., 52-58 W. 3d St.,  
St. Paul, Minn.

Lile, and others, Brief making and the  
use of law books..... 2.00

Missouri, Digest of decisions of the  
courts to 1904, in 10 v., v. 10...per v., 6.00

#### RECENT ENGLISH BOOKS.

- BAILY, J. T. Herbert. Emma, Lady Hamilton  
Biographical Essay. Catalogue of her Published  
Portraits. W. G. Menzies. 4to. 11 $\frac{3}{4}$  x 8 $\frac{3}{4}$ , pp  
128, 10s. 6d. net.
- BLAKE, W. Poetical Works. Varicrum Readings  
and Biographical Notes by John Sampson. Frowde.  
8vo. 10s. 6d. net.
- BRUCE, G., Sir. Life and Letters of John Colling-  
wood Bruce. Blackwood & S. 8vo. 9 x 5 $\frac{3}{4}$ , pp.  
422, 10s. 6d. net.
- BUCKLAND, C. E. Dictionary of Indian Biography.  
Sonnenschein. Extra cr. 8vo. 8 $\frac{3}{4}$  x 5 $\frac{3}{4}$ , pp. 506.  
7s. 6d.
- ERSKINE, Mrs. Steuart. Beautiful Women in History  
and Art. Bell. 4to. 11 $\frac{3}{4}$  x 8 $\frac{3}{4}$ , pp. 296, 21s. net.

#### RECENT FRENCH AND GERMAN BOOKS.

##### FRENCH.

- BOUYER, R. Le Secret de Beethoven. Fischbacher.  
8°, \$1.50.
- BRENET, M. Palestrina. F. Alcan. 8°, \$1.
- CIM, A. Le Livre. T. II, historique. E. Flammarion.  
18°, \$1.50.
- GREARD, O. Meissonier, Hachette et Cie. il. 8°, \$12.
- HAMY, Dr. E. T. Joseph Dombey, explorateur du  
Pérou, du Chili et du Brésil, 1778-1785. E. Guil-  
moto. 8°, \$2.25.
- HOLZSCHUCH, G. Roux et A. Silva. De New York  
à New York par l'exposition de Saint-Louis. Les  
applications industrielles de l'électricité en Améri-  
que. L. Theuveny. 8°, \$9.

- RECLUS, E. L'Homme et la terre. T. I. Lib. uni-  
verselle. 8°, \$4.50.
- SAVIGNY, G. B. de. Les amusements de la science.  
Lib. des publ. pop. il. 8°, \$1.50.
- TIERSOT, J. Notes d'ethnographie musicale, 1re série.  
Fischbacher. 8°, \$2.25.
- WAGNER, Ch. Vers le cœur de l'Amérique. Fisch-  
bacher. 16°, \$1.

##### GERMAN.

- BAUMANN, Frdr. Sprachpsychologie u. Sprachun-  
terricht. Eine krit. Studie. Halle, M. Niemeyer.  
8°, \$1.
- EBNER-ESCHENBACH, Marie v. Die unbesiegbare  
Macht. 2 Erzählgn. Berlin, Gebr. Paetel. 8°, cl.,  
\$2.
- EISLER, Rud. Kritische Einführung in die Philoso-  
phie. Berlin, E. S. Mittler & Sohn. 8°, cl., \$2.85.
- FRENSSEN, Gust. Hilligenlei. Roman. Berlin, G.  
Grote. 8°, cl., \$2.
- GENEE, Rud. William Shakespeare in seinem Wer-  
den u. Wesen. With por. by Adf. Menzel. Berlin.  
G. Reimer. 8°, cl., \$3.30.
- HEYSE, Paul. Crone Stäudlin. Roman. Stuttgart,  
J. G. Cotta Nachf. 8°, cl., \$1.65.
- KUNSTSCHATZ, der. Die Geschichte der kunst in  
ihren Meisterwerken. Ein Buch der Erhebg. u.  
des Genusses. Stuttgart, W. Spemann. il., 51  
pls., cl., \$10.
- SCHERRER, Hans. Soziologie u. Entwicklungsges-  
chichte der Menschheit. Part 1. Innsbruck,  
Wagner. 8°, \$1.35.
- SUDERMANN, Herm. Das Blumenboot. Schauspiel.  
Stuttgart, J. G. Cotta Nachf. 8°, cl., \$1.35.
- WILBRANDT, Adf. Irma. Roman. Stuttgart, J. G.  
Cotta Nachf. 8°, cl., \$1.35.

# The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JANUARY 6, 1906.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Publishers are requested to furnish title page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers and librarians depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalog," and so forms the basis of trade bibliography in the United States.

*"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."*—LORD BACON.

## ENGLISH BOOK AUCTION SALES IN 1905.\*

THE English book auction season of 1905, as recorded by J. H. Slater in his latest volume of "Book Prices Current," was remarkable for the large number of scarce and valuable books offered. Of late years some twenty-five or thirty single volumes, or works, have each, as a rule, realized \$500 or upwards during the course of a season. This figure, however, during the past year has been greatly exceeded. The Shakespeariana alone, as Mr. Slater points out, constituted a formidable list. One copy of the first folio made its appearance, nine of the second, one of the third, and seven of the fourth; and, in addition, there were twenty-five early 4tos, or 8vos, inclusive of the "Merry Divel of Edmonton" and that precursor of "King Lear," which was printed for Simon Stafford for John Wright in 1605 under the title of "The True Chronicle History of King Leir and His Three Daughters, Gonerill, Ragan and Cordella."

The following table, prepared for "Book Prices Current," gives a summary of the more important Shakespeariana sold, with the prices realized. Ordinary copies and collective editions—of which there were a large number—and more particularly a variety of acting versions, all presentation copies from

\* Book Prices Current: a record of the prices at which books have been sold at auction from October, 1904, to July, 1905, during the season of 1904-1905. London, Elliot Stock, 1905. (8+598 p. 8°, cl., £1 7s. 6d. net.)

Charles Kean, are not included, as from a pecuniary point of view they are comparatively unimportant:

	Realised.
Titus Andronicus, 1st ed., 4to, slightly defective, 1594 (private sale).....	£2,000
Richard III., 4to, damaged, 1605.....	1,750
Henry the Fourth, 1st part, 4to, slightly damaged, 1608.....	1,000
King Lear, 4to, inlaid throughout, 1608.....	900
Third Folio, russia, sound copy, 1664.....	500
Henry the Fourth, 2d part, 4to, title in MS., 1605.....	500
True Chronicle History of King Leir, precursor of Shakespeare's play, 4to, title in facsimile, 1605.....	480
First Folio, morocco extra, many leaves in facsimile, 1623.....	255
Richard the Second, 4to, title in MS., 1605.	250
Second Folio, morocco, some leaves repaired, 1632.....	225
Poems, original sheepskin, defective, 1640..	205
Merchant of Venice, 4to, good copy, 1652..	200
Fourth Folio, old calf, sound copy, 1685...	130
Romeo and Juliet, 4to, unbound, some leaves mended, 1637.....	120
Romeo and Juliet, 4to, unbound, some leaves repaired, 1637.....	119
Fourth Folio, old calf, defective, 1685....	110
Second Folio, morocco extra, some leaves mended, 1632.....	108
Fourth Folio, old calf, sound copy, 1685...	101
Othello, 4to, some leaves in facsimile, 1630..	90
King John, 4to, title defective, stained, 1622.	79
Merry Divel of Edmonton, 4to, 1617.....	69

Some of these copies were, of course, in better condition than others, but Mr. Slater has not thought it necessary to give minute details in this respect.

This is, as stated, a formidable and altogether exceptional list, in itself sufficient to make this volume of "Book Prices Current" a notable addition to the series. There are, however, a considerable number of other books, equally interesting and valuable, which it would, under the circumstances, be illogical to omit. These are, as before arranged with reference to the prices realized, the more expensive volumes being placed first:

	Realised.
Mentz Psalter: Fust and Schoeffer's Psalter, folio, boards, 1459.....	£4,000
Holy Bible: Burns's Family Bible, with inscriptions, folio, 1766.....	1,560
Caxton: Booke called Caton, 10 15-16 in. by 7¾ in., 3 blank pages missing, 1483.....	1,350
William Tyndale: Pentateuch, 6 in. by 3¾ in., some leaves defective, 1530.....	940
Countess of Pembroke: Tragedie of Antonie and Mornay's Discourse of Life and Death, 12mo., perfect copies, in one volume, original vellum, 1595-1600.....	560
Sir Philip Sidney: Countess of Pembroke's Arcadia, blank leaf missing, 4to, 1590....	450
Nicholas Vignier: La Bibliothèque Historiale, 3 vols., bound by Clovis Eve, folio, 1588..	305
Chaucer: Works, vellum copy. Kelmscott Press, 1896.....	300



	Realised.
Glanville: De Proprietatibus Rerum, folio, some leaves defective, Wynkyn de Worde, n. d. ....	£ 251
Defoe: Robinson Crusoe. Farther Adventures and Serious Reflections, 3 vols., stained, calf, 1719-20. ....	250
Edmund Spenser: Faerie Queene, 2 vols., 4to, Welsh Words printed, old calf, 1590-96	220
Holy Bible: Bible with reputed signatures of Shakespeare, 1611. ....	210
Cockburn: In Dominicam Orationum Pia Meditatio, Laing's copy, small 8vo, morocco extra, 1555. ....	201
Higden: Polychronicon, folio, old calf, very defective, Caxton, c. 1483. ....	201
Valturius: De Re Militari, printed on vellum, first ed., five leaves supplied from a paper copy, 1472. ....	200
L. Bayly and other authors: Practice of Pietie, etc., 6 vols., 8vo, "Travelling Library," bound, probably by S. Mearne, 1636-40. ....	200
James I.: Basilikon Doron, vellum, first edition, 4to, 1599. ....	174
Metastasio: Opere, 12 vols., arms of Marie Antoinette, 4to, 1780-82. ....	165
Edmund Spenser: Faerie Queene, 2 vols., 4to, blank space for the Welsh words, morocco, 1590-96. ....	160
George Redford: Art Sales, extensive MSS. additions, 1881. ....	160
Scott: Waverley, 3 vols., boards, 1814 (another set in boards realised £131 on July 19). ....	150
William Blake: Marriage of Heaven and Hell, 4to, morocco, n. d. ....	150

In addition, twenty-six other works realized £100 or over, but less than £150, and on a calculation it is found that, including the Shakespeariana, the books contained in the second list, and the other works which it has not been thought necessary to quote, but which realized £100 and upwards, as much as £24,351 was obtained for 60 works.

As regards the general run of books the season for 1904-1905 has not been altogether satisfactory, the average working out at £2 17s. 2d., as against £2 9s. 3d. in 1903-4, a phenomenally bad year; £3 2s. 10d. in 1902-3, £3 3s. 4d., in 1901-2, and £3 7s. 10d. in 1900-1901, the last-named being the highest so far recorded. It is evident from this computation that an average of £2 17s. 2d. is, under the circumstances, anything but satisfactory. It discloses the fact, as Mr. Slater points out, that while some few books of a very special kind have realized abnormally high prices, the vast majority must have suffered severely. Such indeed proves, on investigation, to be the case, for, leaving the 69 high-priced works out of the calculation, the average stands no higher than about £2 5s. 9d. Ordinary books have dropped very greatly in value. Works on bibliography, sport, theology, history and military subjects,

as well as old poetical works, have, on the whole, barely maintained last year's position, though an increased interest has been taken in the early editions of the plays of the old dramatists. Everything else has, however, much headway to make. Works of fiction show a great falling off in numbers, as well as in value, and the same remark applies to books classed under the headings of voyages and travels, natural history (in all its branches), the fine arts, topography and views in Europe and the East. The Greek and Latin classics are hardly, a few exceptions apart, worth mentioning, and Americana are conspicuous by the infrequency of their occurrence. It may be said with every confidence that the season 1904-5 has proved one of the best of recent years for buyers who are compelled by circumstances or content to forego the collection of curiosities and to pin their faith to books which are desirable and, at the same time, comparatively easy to acquire.

#### THE STATIONERS' BOARD OF TRADE ANNUAL MEETING.

THE annual meeting of the Stationers' Board of Trade was held on the afternoon of the 2d inst., at rooms of the Board, 97 Nassau Street, New York City, Henry C. Bainbridge, the president, in the chair. There were present or represented by proxy forty-seven firms.

The president read the following address, which, upon motion, was received and ordered entered in full upon the minutes:

##### PRESIDENT'S ADDRESS.

In presenting the thirty-first annual address of the President of this organization I want to congratulate you upon the excellent general condition of our Board. We are free from debt, redemption fund intact, and have a handsome surplus. Every department is well organized, with an efficient head, all work harmoniously under the direction of our secretary, who is responsible to the officers. This condition is very satisfactory to your officers and adds much to the pleasure of serving you.

We have had several resignations from our membership during the year, but new members have come in to enable us to show a net increase for the year of three.

*Information Department.*—Our members have very generally used this department during the year. While few have exceeded the two hundred limit, many have obtained their full quota of reports. Our records have never been in as good shape. We can report on almost any concern of importance in our own or in any kindred lines, and these records are being continually revised and kept up to date. About 1700 special circulars referring to important trade changes have been sent to our members besides our Weekly Circular, of which over 7800 have been issued.

**Collection Department.**—The report of the Executive Committee shows that the record of this department is excellent. It has been very generally used, and has collected an unusually large amount of money. In connection with this department we have a form of demand notice for collection of claims, which we sell at 40 cents per hundred. These can be sent direct to debtor, and if claim is paid you avoid the payment of fees, and members who have used them have found it a very effective means of collecting past due claims, particularly so for small amounts. The draft system has been quite generally used with effective results by our members. In cases when the draft has been paid to the bank it has only put them to an expense of 2 per cent. for collecting. If members would make a more extensive use of this system they would find it one of the best and cheapest means of collecting their past due claims. We would suggest to those who have not done so that they make use of it at the first opportunity.

**Bankruptcy Department.**—By comparison with the showing of the year's work for 1904, I find that about the same number of failures and bankruptcy cases have been placed in our hands, as well as a like number of claims; but the net amount realized in cash is far in excess of previous years, viz., about 50 per cent., and this, of course, has largely increased our revenue in the way of fees, as shown by the treasurer's report, being about 40 per cent. to 50 per cent. more than last year.

The largest case that was placed in our charge during the year was the Philadelphia Book Store Co., whose indebtedness amounted to about \$29,000 and assets about \$35,000, and we controlled nearly all the claims, aggregating \$24,000, and thereby were successful in having a representation in the receivership proceedings of two co-receivers out of the three appointed by the court, who handled the matter in such a judicious and satisfactory manner that a dividend was declared by them of 80 per cent., and thus enabled us to pay about \$16,945 to the creditors we represent; and from certain accounts now in hands of the receivers for collection we expect in the near future, say six months or more, to receive another dividend sufficient to pay the creditors in full. We particularly mention this, as it shows the efficacy of concentrating claims in such matters and having all the creditors work together so that the best results possible may be accomplished, especially so through bankruptcy by the appointment of a proper trustee, etc. We find, however, that some of our members, when they receive a request from an outside attorney, who frequently does not represent us, they forward their claim to him instead of sending it to this office, which in some instances we know of has proven detrimental to their interests, and I, therefore, would suggest that in all matters of this and similar nature that members immediately forward their claims to this office. Our secretary has had large experience in handling bankruptcy, failure and adjustment cases, and when it is

necessary for him in the interests of creditors to investigate the matter personally by proceeding to the locality where the failure has taken place, he is ready at all times to immediately proceed to same for the purpose of investigating the failure and ascertaining the best action to take in the premises.

During the past year death has removed from our ranks the following who were, or had been, connected with our Board:

John McLoughlin, of McLoughlin Bros., who died April 27, 1905.

Andrew J. C. Foye, formerly of Jos. Dixon Crucible Co., and at one time treasurer of our Board, who died May 26, 1905.

David F. Davids, president of Thaddeus Davids Co., who died August 26, 1905.

John H. Mabie, of the firm of Mabie, Todd & Bard, who died October 10, 1905.

John F. Anderson, Jr., of the former firm of J. F. Anderson, Jr., & Co., died Thursday, January 19, 1905. Mr. Anderson was one of the first members of our association, having joined us in November, 1877.

In accordance with our yearly custom the books of the office have been examined by R. L. Cuthbert, the well-known accountant. His report is on file and is eminently satisfactory. The first week in October I attended, as your representative, the first annual convention of the National Association of Stationers and Manufacturers at St. Louis. The National Association honored this Board by electing John A. Walker to the office of first vice-president, and your president to the office of auditor.

Your dinner committee has arranged to hold the annual dinner on Tuesday, February 6, at the Waldorf-Astoria. Among the guests who have accepted an invitation to be with us are the Hon. Herman Metz, Comptroller of New York, and the Rev. Lindsay Parker. This is an excellent start, and assures you that the affair will be fully up to our usual high standard.

I again thank the trustees and the employees of the office for the uniform help and courtesy extended to me, which has done so much to make my work as president a pleasure.

The following reports were then read and approved and ordered to be entered in full upon the minutes:

#### TREASURER'S REPORT.

##### ASSETS.

Cash in banks:	
Treasurer's Account.....	\$5,504.07
Redemption Fund Account.....	2,500.00
Members' indebtedness:	
For dues and excess reports.....	215.04
Estate disbursements:	
Not yet collected.....	8.97
Accrued Interest.....	41.39
Furniture and fixtures:	
Balance 30th Nov., 1904.....	\$1,112.56
Less depreciation.....	55.63
	<u>\$1,056.93</u>
	\$9,326.36

##### LIABILITIES.

Accounts payable.....	\$373.87
Dues paid in advance.....	526.00
Estate receipts undistributed.....	289.14
Unadjusted collections.....	303.10



## RESERVES.

Redemption fund per contra....	\$2,500.00	
Dinner fund.....	190.31	\$2,690.31
Capital stock:		
Authorized 250 shares \$10 each, fully paid and non-assessable.....		\$2,500.00
Less:		
In treasury unissued.....	20.00	\$2,480.00

## SURPLUS.

Balance 30th Nov., 1904, adjusted.....		\$2,123.23
Add:		
Excess income over expenditures for 12 months ended 30th Nov., 1905, from Income and Expenditure Account...	540.71	2,663.94
		\$9,326.36

## INCOME AND EXPENDITURE ACCOUNT FOR THE 12 MONTHS ENDED NOVEMBER 30, 1905.

## Income.

Dues.....	\$8,582.67
Collection Department, fees and rebates..	3,369.09
Bankruptcy Department, fees and rebates..	2,907.19
Excess reports.....	50.00
Notary fees.....	25.05
Interest.....	99.45
	\$15,033.45

## Expenditures.

Salaries.....	\$9,413.30
Rent.....	1,250.00
Mercantile reports.....	854.47
Postage.....	1,020.64
Commission.....	116.67
Expense.....	1,502.75
Accounts uncollectible, written off.....	279.28
Depreciation on furniture and fixtures...	55.63
Balance, being excess income over expenditures carried to balance sheet.....	540.71
	\$15,033.45

HERBERT M. CONDIT, Treasurer.

## REPORT OF EXECUTIVE COMMITTEE.

As chairman of the Executive Committee of the Stationers' Board of Trade, I take pleasure in submitting the following report for the year 1905:

## INFORMATION DEPARTMENT.

The reports on file in this department to January 1, 1906, number 80,416. At the present time we have revised reports of the standing and credit of 63,358 dealers, of which 2585 are new names received during the year.

From January 1 to December 31, 1905, we have furnished to members 16,150 reports, as against 16,015 during 1904.

## INFORMATION (REPORTS) APPLIED FOR.

	1904.	1905.
Inquiries of correspondents.....	6,087	5,921
Requests of dealers for statements....	4,377	4,752

## INFORMATION (REPORTS) RECEIVED.

	1904.	1905.
Reports from correspondents.....	5,789	5,772
Statements received.....	2,611	2,861

During the year 1905 we sent to members for information 5075 inquiries. In 1904, 4966 were sent. Letters written number 1042, as against 1008 in 1904. Weekly Circulars issued from this department during the year were 7825, in addition to which there were also issued 1640 special circulars.

This department was used by 106 members in 1904, and during the year 1905 by 108.

Various members have obtained 114 reports in excess of the limited of 200 per year.

## COLLECTION DEPARTMENT.

In the collection department there have been received for collection during the year 4376 claims aggregating \$180,568.21.

Collections to the amount of \$58,346.85 have been made through the office, and nearly \$40,000 was paid direct to members as the result of notice from the office and attorneys.

1553 claims have been closed by collection through the office, by attorneys, or paid direct to members.

3208 claims were sent to attorneys during year.

742 claims amounting to \$37,993.77 were settled direct.

524 claims were settled through attorneys.

267 claims were settled through the office.

1046 claims were returned uncollectible.

146 claims transferred to the Bankruptcy Department.

1733 claims are still open and in process of collection, 2745 claims having been disposed of.

There have been received 17,048 letters and 32,544 written.

There have been received during the year 247 drafts, which are included in the number of claims received, aggregating \$11,558.42, of which 46 have been collected, amounting to \$2,168.14. The remaining 17 unpaid drafts were turned over to our attorneys for collection.

## BANKRUPTCY DEPARTMENT.

During the year 1905, 316 new cases, including 888 claims amounting to \$143,050.90, were opened in this department.

29 cases (55 claims) amounting to \$4343.18 were paid in full.

10 cases (12 claims) amounting to \$1007.33 were paid direct.

157 cases (597 claims amounting to \$78,924.35 were compromised or settled through the bankruptcy court.

92 cases (196 claims) amounting to \$13,865.41 were returned as worthless.

4 cases (4 claims) amounting to \$647.10 were withdrawn.

4 cases (4 claims) amounting to \$252.79 were settled by return of goods.

Creditors have been paid through this department proceeds of \$54,970.05, not including the \$1007.30 which was paid to them direct.

There have been 6544 letters received and 7525 were written, also 7599 circulars were sent to creditors.

In addition to the correspondence of this department, there have been 353 general letters received and 945 written.

Through the Collection and Bankruptcy Departments there has been collected and disbursed \$114,324.20. This does not include \$37,993.77 paid direct to members. This makes a total paid of \$152,317.97.

The books have been audited monthly and bills have been passed and paid regularly each month; besides, the certified accountant for the Board, R. L. Cuthbert, has audited the books to December 1, and, according to the certified report as rendered by him, were found correct.

The year ended with a balance of \$5504.07 in the treasurer's hands. This amount, less the dinner fund account and estate receipts undistributed, leaves the amount at disposal of the treasurer \$5024.62.

Your Executive Committee suggests that all our members use their best efforts towards increasing the usefulness of the Board and enlarging its membership, so that the year 1906 will prove more prosperous than any previous year.

JAMES C. AIKIN,  
Chairman Executive Committee.

The Board next elected the following trustees for the ensuing year: James C. Aikin, of Aikin, Lambert & Co.; Thomas P. Bacon, of J. B. Lippincott Co.; Henry C. Bainbridge, of Chas. T. Bainbridge's Sons; William B. Boorum, Jr., of Boorum & Pease Co.; Charles S. Cooke, of Cooke & Cobb Co.; Eberhard Faber, of Eberhard Faber; Stephen Farrelly, of American News Co.; William Keuffel, of Keuffel & Esser Co.; Charles S. Kiggins, of Kiggins & Tooker Co.; Charles McLoughlin, of McLoughlin Bros.; Lawrence W. Sanders, treasurer of D. Appleton & Co.; Lyman B. Sturgis, of The Macmillan Co.; David A. Tower, of Tower Mfg. & Novelty Co.; Miles Vernon, of S. E. & M. Vernon; John A. Walker, of Jos. Dixon Crucible Co.; Samuel Ward, of Samuel Ward Co.; Frank D. Waterman, of L. E. Waterman Co.; Franklin Weston, of Byron Weston Co.

Election of officers, committees, etc., for the ensuing year will take place at the regular monthly meeting of the trustees, to be held on Tuesday, the 9th inst., at which time also the following applications for membership will be presented and acted upon: Kronheimer & Oldenbusch Co., or, K. & O. Co., Brooklyn.

#### PHOTOGRAPHIC PRINTS WITHOUT SUNLIGHT.

A NEW process for making photographic prints without sunlight is described by Professor Robert Kennedy Duncan in the January number of *Harper's Magazine*. The process is peculiarly applicable for the easy production of beautiful "carbon" prints, and the article contains a reproduction of one which was made in less than two minutes. The new method, which is fully described so that the reader may try it for himself, has just been put on the German market, under the name of the "Catatype Process." It was devised by Professor Ostwald and Dr. Gros, to whom Professor Duncan is indebted for the practical demonstration given at the works of the Neue Photographische Gesellschaft, at Steglitz. Professor Duncan will be for some little time on the Continent, as he has undertaken a commission in behalf of *Harper's Magazine* to find out how far America has been outstripped by the Continental countries, and especially by Germany, in the practical application made by their great industries of the most recent and wonderful discoveries of science.

#### THE "B. C. T." COMES OF AGE.

THE BROTHERHOOD OF COMMERCIAL TRAVELLERS, on the evening of December 28, met in the Myrtle Room of the Waldorf-Astoria, New York City, to celebrate its twenty-first birthday. At eight o'clock about seventy members and their guests took their places in the beautifully decorated room, followed by the president, John H. Black, and his staff. At each plate lay a handsome souvenir menu, showing on its title page an excellent portrait of the founder of the Brotherhood, Charles A. Plummer. A copy of "In Bohemia," by J. C. Harvey, was donated by H. M. Caldwell Co., and a champagne cork match box was distributed to each one present as a souvenir. Mumm & Co. for the twenty-first year sent, with their compliments, a consignment of their wines, and the E. H. Gato Company again made a generous donation of their cigars. After coffee had been served Brother Black, in a brief speech, welcomed the gathering, referring touchingly to the founder of the Brotherhood, and expressing the hope that the membership of the organization might in the years to come hold together as loyally as in the past.

At this point several ladies, among them Mrs. Black and her niece, entered the room to grace the speech making, and were courteously greeted. Mrs. Nestor Lattard, Mrs. Black's niece, favored the company with several songs that were applauded to the echo.

The secretary then read the roll-call of the officers of the Brotherhood, homage being paid to those who have passed into rest—"checked through"—by respectful silence. A further tribute was paid to the dead, by displaying at the center of the guests' table, the regalia of Colonel John H. Ammon, the first representative of the booktrade to become the president of the Brotherhood, and that of H. J. Epping, its seventeenth president, whose death occurred on May 21, 1905.

John Hovendon, chairman of the Souvenir Committee, next claimed the attention of the gathering, and in a happy address on behalf of the Brotherhood presented to John H. Black a very handsome silver loving cup, inscribed with the monogram of the B. C. T., and the date of the twenty-first dinner. Brother Black at first was fairly dumb with surprise; but recovering himself, he warmly thanked the Brotherhood for this token of their esteem.

The "Historian" of the Brotherhood was then called upon for an account of the organization, which is given below:

#### THE BROTHERHOOD OF COMMERCIAL TRAVELLERS, 1885-1906.

Man, in his healthy condition, is a gregarious animal. When he alienates himself from his fellows he becomes a misanthrope, and is shunned by man, woman and child. By the very choice of his profession a commercial traveller gives evidence that he is a companionable man, whose heart beats warm with sympathy and neighborly impulses; he is less likely, perhaps, to form hide-bound clubs than his sedentary associate, because everywhere he goes he finds a ready-made



club and warm welcome. His fellow members travel on every railway train, and reside in every city, town and hamlet through which he may be obliged to take his way. It is little wonder, then, that the commercial travellers representing the book and stationery houses in New York and its vicinity did not recognize the necessity of forming themselves into a close society until long after the second half of the 19th century had passed down the ages. Then, one season, during the holidays of 1885, Charles S. Plummer, than whom no better friend or more sociable companion ever walked upon earth, said to a number of his intimates, "all the world is on a holiday, why not the 'boys.'" And so, quietly and without much parade, there came about an event that was referred to in *THE PUBLISHERS' WEEKLY* for December 19, 1885, as follows:

"During the past few weeks there has been noticeable considerable agitation among the travelling men connected with the book, stationery and kindred trades in New York City. There has been evident a restlessness among this usually placid body of men, which at this time of the year—all ships being in port, and the work of loading and unloading over—seemed wholly without justification, and fears were entertained by the families and friends of many that everything was not as it should be with the 'boys.' 'B. C. T.' seemed to be the complaint, and what is more, it was contagious. The secret leaked out when a neatly engraved pasteboard was circulated bearing the following inscription: '1885—first Annual Banquet of the Brotherhood of Commercial Travellers, at Morelli's, 8 West 28th St., New York City, Wednesday evening, December 16, 1885, at 7 o'clock.' To the left-hand corner of the card was attached a miniature facsimile of a regulation trunk marked 'C. & F., New York, 251 lbs.,' and as mottoes, 'Competition is the life of trade,' 'There is no such word as fail,' 'After toil comes rest,' and 'Let us all pull together.'"

Such, in brief, was the first published announcement that the Brotherhood of Commercial Travellers had been born and christened. The banquet held in the cosy parlor at Morelli's was a complete success, so well and faithfully had all concerned in the launching of the craft pulled together.

There were present at the first dinner upwards of 100 as fine-looking men as could be found anywhere in whatever trade or profession. The president, genial, wholesouled Charles S. Plummer, seconded by the vice-president, Charles E. Hopkins, gave the right hand of fellowship to the incoming guests, and turned them over to H. C. A. Gibbs, the secretary, Samuel Eckstein, the treasurer, George W. Knott, Benjamin Howe, R. L. Thomas, Charles J. Ritter, and George L. Cornwell, who constituted the Reception Committee, and who contributed not a little to the success of the affair by seeing to it that all were made acquainted in the shortest time possible. The speaking was good, though often—well, let us say, "mellow." The toasts, "The Brotherhood of Commercial Travellers, united by closer and more enduring bonds than railroad ties," "Buyer and

Salesmen," "Hotels and their Accommodations," "Railroads and Extra Baggage," "The Commercial Traveller, a Modern Necessity," and "The Press," were responded to by Colonel John H. Ammon, John H. Black, George W. Knott, John A. McQuillan, C. E. Hopkins and Andrew Geyer in the order named. The company broke up after joining Brother William J. Kelly in singing his prime favorite—"Vive la Compagnie."

The hope, expressed earlier in the evening by the president, Brother Plummer, that the Brotherhood "would grow larger and stronger, and outlive the present generation," re-echoed in the breast of every man present as he wended his way home to prepare for the trials, defeats and victories that another year might have in store for him.

We shall note how that hope was realized.

Of that early band there are few who would not have resented the imputation that the time would come when they would fail to "pull together," come weal or woe. And yet, such is the uncertainty of human resolution that time witnessed the defection of some of those even who most persistently reiterated on several occasions that "so long as another man of the Brotherhood was alive and willing," they would once a year, during the holiday season, "spread their feet under the mahogany with him and drink to the health of the Brotherhood." To-night their places at this banquet table are occupied by others, though not less worthy and enthusiastic guests, to maintain the integrity of their boast to drink to the health of the Brotherhood, which to-night is within sight of the eve of "Coming of age."

1886.

Another year had come to its close when the "B. C. T." came together on the evening of the 29th of December, 1886, this time at Mazetti's, 102 West 49th Street, under the presidency of Brother Charles E. Hopkins. On that occasion, at a preliminary meeting the question of establishing a permanent club-room was discussed, and a standing committee appointed to report on the subject—a committee, which, by the way, "stands" to this day without a report.

The speeches were introduced with a parody on the ballad "In the Days of Old, When Knights were Bold," sung by Brother H. C. Bainbridge, the verses of which were as follows:

In days of old,  
When tramps were bold,  
And "Drummers" got poor pay,  
A Traveller bold,  
With Samples old,  
Sang merrily his lay  
Sang merrily his lay:  
"I have these goods to sell!  
If I don't, the boss will raise—well,  
Then what care I, though death be nigh,  
I'll sell the stuff or die!"

The shades of night  
Were falling fast,  
And this day's work was done.  
He'd seen the trade,  
Sold bills that paid,  
And thought he'd have some fun,  
He thought he'd have some fun.  
So, dressed up in his best  
Dress suit and clean white vest,  
Cried, "What care I, though death be nigh,  
I'll have some fun or die."

An auction was held under the auspices of Brother Plummer to dispose of a handsome autograph album containing the autographs of the members of the Brotherhood, the sale of which realized nearly double the amount needed to wipe out the deficit incurred in getting up the banquet.

On this evening, also, was inaugurated the pleasant ceremony of investing the retiring president with an elaborate gold and ivory gavel suspended, in each case, from a distinctively colored ribbon, which has been observed until the present time. This insignia has been worn with as much pride by each retiring president of the Brotherhood as were worn the spurs or his lady's scarf by the Knights of old.

1887, 1888.

The third and the fourth dinners were given, respectively, on the 28th of December, 1887, and 27th of December, 1888, both at the Metropolitan Hotel.

Colonel Ammon occupied the chair on the former occasion, and William J. Kelly on the latter. There were present as guests at the third dinner J. C. Harvey, Wallace Bruce, J. Foord and Adolf Tuck, and at the fourth dinner Carl Levison, Joe Howard, Jr., Marshall P. Wilder, E. S. Savage and Russell B. Harrison, son of the then president-elect of the United States, who in a witty speech denied the "soft impeachment" that he was a bookseller, inasmuch as his sales consisted chiefly of playing cards, poker chips and "guns."

1889.

The fifth dinner, given at the Hotel Marlborough, on the evening of December 30, 1889, under the direction of President J. F. Hitchcock, was the first of a number of successful dinners. The dinner was in the nature of a family affair, celebrating, as it did, the wooden wedding of the Brotherhood. No professional speakers had been invited, but each had an opportunity, if he wished, to say something pertinent. There was no dearth of "talk."

1890.

At about this time the Brotherhood had weathered a crisis; some of its members dropped off and others were lukewarm in their support. However, the "old guard" was undismayed, and a year after, on the 30th of December, 1890, fifty of the members of the "B. C. T." and their friends again met at the Marlborough for a love feast, again under the chairmanship of J. F. Hitchcock, who later resigned the chair to John H. Black, the toastmaster. Mr. Hitchcock before retiring congratulated the Brotherhood upon its growth and the beginning of practical work. He dwelt with considerable earnestness upon the desirability of establishing an "Immediate Relief Fund," which might be drawn upon when needed, and which would do away with the necessity of taking up collections or circulating subscription sheets. Gustav Tuck, C. E. Hopkins, W. B. Walker, Colonel Ammon and others spoke briefly, and Edward Salt favored the company with several songs.

1891.

The seventh dinner was again given at the Marlborough on the evening of December 30, 1891, presided over by John A. McQuillan. On this occasion Brother J. F. Hitchcock, in a touching speech, called up the memory of Charles Plummer,\* the founder and first president of the Association, whose portrait (kindly lent by his widow) stood at the head of the table decorated with smilax, as did also the emblem and the menu of the first banquet. Samuel Gabriel was called upon for a few remarks, to which he responded, closing his speech with a suggestion that in their hour of gladness they remember the poor. A proposition was made to take up a collection for the fund of the Hospital Saturday and Sunday Association, which was enthusiastically received, the result being over fifty dollars. Other speakers were Horace S. Ridings, John H. Black, Jonas Langfeld and G. W. Knott.

1892.

The eighth dinner at the Marlborough, on the 28th of December, 1892, was attended by fully 100 persons. In the absence of the president, Brother Trabue Van Culin, John H. Black presided. There were present as guests Will Carleton, the Hon. W. Waller, ex-governor of Connecticut, J. C. Harvey, John G. Hart, vice-president of the Commercial Travellers' Club, James D. Mandeville, vice-president of the Tenderloin Club, and Professor Truman.

In the course of the evening Brother Black announced to the members of the Brotherhood that the Commercial Travellers' Club desired to have them affiliate with the latter club, and called upon Mr. George W. Knott, the president of the club, to further enlighten the assembly upon the subject.

Mr. Knott briefly told the history of the Commercial Travellers' Club, which in 1890-'91 began with a membership of six and no capital, and a year later numbered three hundred, had a well-appointed club-house with twenty-two rooms, hired for five years at a rental of \$4000 per year and a reserve fund towards building a house of its own. The ambition of the club, Mr. Knott continued, was to draft into its membership the 250,000 travellers throughout the United States (of which 116,000 belonged to New York City) and in time to establish a chain of commercial travellers' clubs to reach from Portland, Me., to San Francisco, Cal. He cautioned the commercial men present not to overlook the desirability of combining together for the protection of their interests and those of their employers quite as much as for the comfort and pleasure they might enjoy through such clubs; that as their employers now figured their expenses a part of their salaries, every movement on their part that enabled them to reduce expenses would accrue to their benefit in the shape of increased salaries quite as much as it would to the profit of their firms. A portion of this saving might be accomplished through pressure which a united effort of a majority of the travellers could bring to bear on railroad companies and the

\* Mr. Plummer died on April 15, 1891.



proprietors of hotels; another portion might be saved by a greater exercise of economy and a recognition of the fact that the money they were spending was not in fact money belonging to others, but might become a part of their own salaries if they were inclined to work to that end. Finally he explained that it was the desire of the club of which he was president to have as its members the whole of the Brotherhood, and that it would to that end waive the question of initiation fee. He also showed that this would not necessitate the extinction of the Brotherhood as a separate organization, but, on the contrary, that it would help to make the parent organization—for so he regarded the "B. C. T."—stronger, in that it gave them a permanent home which, with its necessarily restricted membership, it would otherwise probably never be able to obtain. The proposal seemed to meet with general approval, and after the banquet a number of members registered their names for admission into the Commercial Travellers' Club.

1893.

The ninth dinner, also at the Marlborough, on the 28th of December, 1893, was attended by the largest number ever present on these occasions—covers being laid for 110 guests. The president, John H. Black, as usual, presided in a most acceptable manner. Among the guests who entertained the Brotherhood on that occasion were J. C. Harvey, who read a humorous poem relating the career of a museum freak, in which book and stationery trade terms were used with a happy and telling effect; Will Carleton, B. Russell Throckmorton, John L. Shepherd and P. Daly, the comedian of "Kelly the rolling-mill man" fame, who tried to live up to his motto, "be a gentleman, let it be ever so painful."

1894.

We now reach the tenth anniversary held on the 27th of December, 1894, with President John Hovendon in the chair. The banquet-room of the Marlborough was thronged with a merry company and the best of spirits prevailed. The president, in his opening address, said that "the Brotherhood reports favorable progress, and having weathered its most critical period is bound to grow in strength and influence. Its charitable work, though done so modestly that outsiders are hardly aware of it, is considerable. As a factor in building up the *esprit de corps* among its members, its work is not to be slightly regarded. And as a real, solid comfort to its members at the end of each year, why, it is regarded as a tremendous success by all who meet with it on the occasion of its annual banquet." As usual the speakers were recruited from those present, and many new stories and "chestnuts" were passed around. The guest of honor was the present Mayor of New York, the Hon. George B. McClellan, then president of the Board of Aldermen.

1895.

In 1895 the "B. C. T." found themselves on the evening of December 27 in one of the dining rooms of the Manhattan Athletic

Club at Fifty-fifth Street and Madison Avenue, under the leadership of their president, Jonas Langfeld. There they were treated to a vaudeville show, which proved an entire success. By this time the "old guard" had been thinned out considerably through death and desertion. However, the "B. C. T." kept its front boldly and was undismayed.

1896.

The twelfth gathering found the "B. C. T." back again at the Marlborough on the 29th of December, 1896, with Horace S. Ridings as president. The city governments of New York and Philadelphia were represented by the Mayor of New York, William Strong, and the Hon. Edwin S. Stuart, ex-Mayor of Philadelphia, who to the trade is better known as "Leary's." Besides these there were present the Hon. Mr. Goldenhorn, of the New Jersey legislature; Lee Fairchild, the "Artemus Ward" of the Pacific Coast; Thomas Ballantyne, a professional entertainer, and others. On the whole, this was the most dignified entertainment ever provided by the Brotherhood.

1897.

The thirteenth dinner, held on the 28th of December, 1897, at the Marlborough, with President Albert D. MacMullen, showed a falling off in attendance—only thirty-eight being present. However, those present made up in spirits what was lacking in numbers, and the time went quickly enough. J. C. Harvey brought down the house by reading an original poem, which he called "With the Boys of the Brotherhood." It abounded in clever "hits" on almost all the members present, which were enjoyed as much by those at whom they were aimed as by the rest of the company. Mr. Harvey was followed by Thomas Hutchinson, who sang several songs very acceptably. Then followed talks by James O. Bates, H. M. Caldwell, A. Growoll, Horace Ridings, W. J. Kelly, J. H. Black, and several songs by John Solomon.

1898.

The fourteenth dinner on the 28th of December, 1898, at the Marlborough, found about thirty-five present. Many were absent, the president, H. M. Caldwell, among the number, on account of illness. Mr. Hovendon acted as chairman. After dinner had been served, Brother Hovendon called attention to the fact that, owing to changes in business conditions, many of the members of the "B. C. T." were obliged to make trips even earlier than ever, and that for this reason it might become necessary in the future to change the date of the dinner, and possibly, the form of entertainment. His regrets at the absence of the President of the Brotherhood were warmly seconded by all present, and Brother Caldwell's health was drunk standing. On this occasion word was received from Brother McQuillan, whose condition was reported to be quite hopeless.

1899.

The fifteenth gathering of the "B. C. T." degenerated into a beefsteak orgy, at Walter

D. Gilman's, Bedford Ave., near Fulton St., Brooklyn on the 27th of December, 1899. F. T. J. Nunan was president, and Alderman J. H. McInnis, long connected with the book-trade, Thomas Ballantyne and Mr. Summer entertained the company. Alderman J. H. McInnis was to speak to the toast, "The Issue of the Day," but he confined himself to the issues of the *hour*, which, he thought, were to enjoy in full measure the opportunity of meeting socially and for the exchange of friendly greetings, promising ample police protection to those who might need it on their way to the wilds of Manhattan. Mr. Ballantyne at intervals regaled the company with amusing stories, and Mr. Summer, one of the guests of the Brotherhood, sang acceptably several popular ballads, the Brotherhood joining in the chorus.

1900.

On the 27th of December, 1900, the Brotherhood had touched bottom in Healy's Dungeon, Columbus Avenue and Sixty-sixth Street, where another beefsteak orgy was held to the tune of a "coon band," under the presidency of A. F. Turner. The historian would, if he could, expunge the memory of this *faux pas* of the "B. C. T."

1901.

On the evening of December 30th, 1901, fifty-seven of the Brotherhood of Commercial Travellers assembled in the cosy dining-room of the Hotel Wallace, at 121 Fifth Avenue, to discuss the seventeenth annual dinner given by the Brotherhood. After dinner the president, H. J. Epping, congratulated the "B. C. T." upon having roused itself again, and upon having risen Phenix-like from the caves of the West Side to feast in gilded halls on the avenue of greatest reputation in the city. He trusted, that, having started so auspiciously in the new century, the Brotherhood would for many years maintain its organization on a high level of dignity and sociability. The rest of the evening was taken up pleasantly by those master entertainers, J. C. Harvey, Tom Ballantyne and Professor Hutchinson.

1902.

The eighteenth dinner was given on the evening of December 29, 1902, at the Kensington Hotel, Fifth Avenue and Fifteenth Street. Though the weather was wretched, forty-five enthusiasts put in an appearance in the gayly-decorated dining-room in the rear of the café. The Committee of Arrangements had made ample provision for the comfort and entertainment of their guests, in which they were ably assisted by the Reception Committee.

After the excellent dinner of eight courses had been disposed of, F. T. J. Nunan, chairman of the Souvenir Committee, claimed the attention of the Brotherhood, and in a felicitous speech presented to the outgoing president, Clarence A. Caldwell, the badge of his office, an ivory gavel, suspended from a green and red watered silk ribbon, the colors being those of the "Queen's Own" of Canada, of

which Mr. Caldwell, a Canadian by birth, was an officer. Mr. Caldwell responded briefly and was lustily hailed as a "jolly good fellow."

Among the speakers were James L. Ford, author of "The Literary Shop," etc.; Henry A. Collins and George McLeod, representing the Canadian trade, and John H. Black. A. Growoll reviewed the history of the Brotherhood from its beginning in December, 1885, until the present time, which was suitably complemented by remarks by W. J. Kelly, the senior president of the Brotherhood present on this occasion. The speaking was interspersed with music, and song and story by Messrs. Graham and Lester.

1903.

The nineteenth dinner was given on the 29th of December, 1903, once more at the Marlborough Hotel, the favorite resort of travelling men. There were present upwards of fifty persons, and Brother John Bacon presided.

Among the speakers of the evening was J. C. Harvey, an old friend of the Brotherhood, who concluded his remarks by reading a poem, using as his text the line from John Boyle O'Reilly's poem, beginning with "I'd rather live in Bohemia." We quote, with permission, the opening and closing stanzas:

"I'd rather live in Bohemia than in any other land,"  
So spake the soul of the poet, with the touch of a  
master hand.  
The dear old white-haired singer is at rest beneath  
the sod,  
But that which was best and brightest, his song-soul,  
now with God,  
Can never die in Bohemia, for he laid before her  
shrine  
A wreath of rhyme immortal, with the burst of a  
thought divine.  
He linked all the past and present in a glorious to-  
day,  
And warm hearts beating truly, he crowned with a  
wreath of bay,  
And for us who knew and loved him, what else is  
there left to do,  
But to stand here to-night in Bohemia, and swear  
that his words rang true.

This is the real Bohemia, where a bit of pasteboard  
white,  
And—a name—is enough to gather the friends that  
you see to-night;  
This is the real Bohemia, where a joke must have  
its point,  
And a jest that is only vulgar means a man's nose  
out of joint,  
The vagabonds of Bohemia we recognize as we  
should,  
But they dare not cross these portals till the vaga-  
bonds make good.

And once inside of Bohemia, what hope ye there to  
find?  
Not only those who can listen when bright mind  
answers mind,  
But those who can thrill your senses and lift you to  
the skies,  
On the wings of song till you enter the gates of  
Paradise.  
For vassal and King in Bohemia have natures  
strangely blent,  
Where God-given gifts are plenty and the greatest—  
Temperament.

And they who are blessed of Heaven with its only  
foretastes here  
Are swayed by the wings of Fancy and subject to  
atmosphere,  
Reflecting the moods of the moment, of joy, or sor-  
row, or pain,



But ever the smile to cheer you like the sunshine  
after the rain.  
That's why I love Bohemia, where the masks are  
laid aside,  
And a warm heart beating truly is never a thing to  
deride.  
Oh! "I'd rather live in Bohemia than in any other  
land,"  
I'd rather be poor in Bohemia than rich in a palace  
grand!  
Apart from the friends that love us and reckon us  
at our worth,  
I tell you, boys, Bohemia—is the only place on earth.

Colonel William E. Dougherty of the United States Army, commandant of Fort Columbus, at Governor's Island, who was present with several of his staff, responded felicitously to the toast "The Army," and A. Growoll spoke on "The Drummer—His Mission and Ideals." The speaking was interspersed with stories, music and song, generously provided by Thomas Ballantyne and a quartette.

1904.

The twentieth annual dinner of the Brotherhood was given on Friday evening December 30, 1904, in the College Room of the Hotel Astor. It was first intended to give the dinner in the Yacht Room, but the room being found too small the Brotherhood and its friends were seated in the larger College Room. This room, decorated with exquisite frescoes symbolic of various phases of college life, college arms and insignias, etc., was brilliantly lighted and gayly festooned with flowers and holly. Upwards of fifty persons were present, and presided over by Charles Walton, affectionately known to his many friends in the trade as "Pop" Walton. After the coffee had been served, Mr. Walton, in addressing the gathering, thanked the Brotherhood warmly for the many tokens of affection received by him throughout his connection with the fraternity of travelling men, and trusted that the bond of sympathy that held the organization of the "B. C. T." together for nearly a generation would grow stronger and endure for another generation and beyond. With a touching reference to the brethren who had been called to rest during the past year Mr. Walton closed his remarks. Mr. Tibbits, an old friend of the Brotherhood, then favored the company with a number of vocal selections and some well-told stories. A. Growoll, John H. Black, William B. Walker, Jonas Langfeld and John Hovendon were among the speakers.

As the dinner was opened by observing the time-honored custom of singing "Auld Lang Syne," so was it closed for the twentieth time by singing "Vive la Compagnie," Brother William J. Kelly leading.

1905.

The Brotherhood of Commercial Travellers has to-night for the twenty-first time come together to renew old, and to form new friendships. And it has come together and been held together not for any material benefit or sordid consideration, but through sentiment alone. This sentiment has been kept alight as a sacred flame by the little band who stood at the cradle of the Brotherhood,

for the encouragement of the young men who are to come out of a new generation to knit closer and ever closer these fraternal relations without which man descends to the estate of "dumb driven cattle." May this element of sentiment be kept aflame to warm the hearts and to cheer the prospects of generations of commercial travellers yet to come; then the work of those who have laid the foundation and builded the structure of the "B. C. T." thus far, will not have been in vain, and a better day will dawn because of their labors.

"The King is dead, Long live the King!" The "old guard," having nursed this organization from infancy to the dawn of manhood, considers this a fitting time to entrust its further growth to younger, if not abler, hands. As this will be a task of no mean importance and responsibility, the transfer of the Brotherhood of Commercial Travellers to the youngsters must be performed by one who was intimately concerned in its birthing and nurture, and therefore able to give advice and caution to the new custodians. And who so fitting to perform this service among the many able ones present on this occasion as the Grandfather of the Brotherhood—at least, in point of seniority of office—Brother William J. Kelly. The historian in closing would advise the new régime to "screw its courage to the sticking-place and it will not fail."

After songs and stories by William Tompkins, William Redmond and Frank Fogarty, James Clarence Harvey, the poet laureate of the Brotherhood, read the following poem:

## WE SALUTE YOU.

We boast to-night a stripling who has grown,  
In sturdy strength, at last, to man's estate.  
The years of boyhood have so swiftly flown,  
The veterans present almost hesitate  
To give the reins of power, the driver's seat,  
To one so unacquainted with the run,  
And yet they come to-night, to proudly greet  
Their stalwart infant, aged Twenty-one.

In Ancient Rome, upon the bloody sands,  
The gladiators turned to Caesar's throne  
And greeted him with high, uplifted hands,  
While wild beasts rent the air with growl and  
groan.

"Oh! Caesar! We who are about to die,  
Salute you!" And in very truth,  
To-night we hear a somewhat similar cry:  
"We aged men, now step aside for youth."

When England's king bestows Victoria's cross,  
That guerdon sought for by the bravest men,  
These are the words with which the gift is given,  
Words rich in thought, beyond all tongue or pen.  
"Upon your breast is placed Victoria's cross,  
Because distinguished valor has been shown,  
In presence of the enemy and this  
Shall make respect from all mankind your own."  
That little symbol, which the unclosed hand  
Might easily hide from all men, if it would,  
Bears testimony to more than duty done  
And gives the hero England's gratitude.  
He who has won his country's noble gift,  
And bends beneath the royal accolade,  
Recalls the while the roll of musketry,  
The glittering flash of sword and sabre blade.

He sees around him, swarthy, smoke-stained foes,  
With muscles knotted in the heat of strife;  
He knows each glance foretells the sweep of death,  
Each thrust an end to throbbing, human life.  
He feels again the torrent of his blood  
That sweeps along his veins, like fiercest fire:  
He sees the avenue of slaughtered dead,  
That stood between him and his heart's desire.

Then comes the flush of pride when royalty  
Forsakes the throne to take him by the hand.  
He hears: "Well done! Oh! faithful unto death!  
No more obey, but rise and take command."  
He may recall that stern, old Scottish law,  
Which held supreme, that rigid, simple plan,  
That "He should take who has the power to take  
And having taken, let him keep who can."

Great men have sprung from such a law as this,  
Because against a tide of wilful wrong,  
Breast high they stood and swept all things aside  
And stood their ground because God made them  
strong.  
The days of muscle, though, have passed away,  
Save as it serves to prop the o'erworked brain,  
And intellect to-day sits on the throne,  
'Gainst which brute strength still strives but strives  
in vain.

Each man can win, however weak his arm,  
If not a cross of bronze, a golden crown,  
Who bravely girds his armor for life's fray,  
Who meets the foe and fearless fights them down,  
"Distinguished Valor," these the watchwords are,  
And enemies are lurking everywhere.  
No life so narrow but the chance is given  
To win renown, to nobly do and dare.

The battle need not be of smoke and fire,  
Of blood stained steel and whistling shot and  
shell.  
It is enough to go where honor calls,  
Stand by the right and do your duty well.

Now the world will not ask what you're going  
to do.  
It will ask of you: "What have you done?"  
And it stands at your elbow to question your deeds,  
From the rise to the set of the sun.

It will judge and misjudge. It will praise and  
deride,  
If you stand at the front for awhile.  
But, be wary. The distance is not very wide  
Between the world's frown and its smile.

The man who is courted to-day for his wit,  
For his humor, to-morrow is spurned,  
And the lesson he thinks he has mastered to-day  
To-morrow must all be unlearned.

It is not enough to be known by the world.  
You must prove that you're worth being known,  
Or just when you grasp at the bubble of Fame,  
Like a Will-o-the-wisp, it has flown.

The mightiest rock will be shivered at last,  
If you strike with persistence and zeal.  
The sun's steady rays, when the Winter is past,  
The earth, 'neath the snowdrifts reveal.

There is no royal road to the goal of success.  
You must labor and struggle and strive,  
And the progress that marks every effort sublime  
Will keep Hope, the soul's refuge, alive.

There are failures to face, in this work-a-day world,  
Disappointments that worry and sting,  
But back of them all are the motives divine,  
And this is the lesson they bring:

Our yesterdays are blocks with which we build,  
Foundations for the structure of to-day,  
And our to-morrows are but fleeting clouds,  
The breath of circumstance may blow away.  
Were we to labor for ourselves alone,  
Small need for aching brow and weary brain.  
We strive and struggle for posterity  
And hope to widen manhood's great domain,  
Who seeks for self, tears down where he should  
build.  
Who builds for others wins the wreath of bay;  
Our yesterdays should then be broad and strong,  
To hold aloft a glorious to-day.  
If we were mortal, life were spent in vain,  
So brief it is, so full of toil and tears,  
But, since immortal, Oh! How grand to know  
Each noble effort lives eternal years.  
Ambition. Hope. Faith. Duty. Tender love,  
Each one, to help us, has its place within.  
Awake from dreams! The sun illumines the sky.  
And bids us let our bigger lives begin.

JAMES CLARENCE HARVEY.

Brother William J. Kelly then closed the exercises of the evening by turning over to "the youngsters" the management of the affairs of the Brotherhood in the following short address:

"Twenty-one years may seem a long time to many of you, but for the 'old guard' of the Brotherhood, as we look back, it seems as if it were but a yesterday. I want to speak to-night for my colleagues here, the remnant of the men who sat down twenty-one years ago around the table of old Morelli's and pledged themselves, there and then, to an ideal—which was to foster a fraternal spirit and to create a Brotherhood for the craft. Our presence here to-night is sufficient evidence to you that we, at least, have kept that pledge, and we are proud of the fact that we may be with you and see the Brotherhood a living thing. We have just heard a new name sounded in this banquet hall to-night, namely, 'the youngsters,' and I take it for granted that our historian, Brother Growoll, means the young stalwarts of this organization, headed by Cupples, Roach and that youngster of all the youngsters, Hovendon. That name will stick to you until you have served the term the 'old guard' has served, and when you have a record of another generation behind you you will be entitled to retire with the rank of veteran. I want to say to you boys that while the mantles of these Elijahs fall on your shoulders to-night, you must not think that we will be like the prophet of old—translated. 'Not on your life!' We will be here and strive mightily with you, and give you a hustle for the business of the road. And as the years roll around, and our president calls us 'from labor to refreshment,' we will be here in our places to eat and drink with you, and to make merry around the table of our Brotherhood.

"One word more, and that is a voice from the 'side lines.' Boys, the old veterans have played the game, and to-night we pass you the ball; take it with a grip of steel and carry it down the line of the field of time, and make as many good goals as the boys have done who have played the game before you."

The company then broke up, joining Brother Kelly in singing "Vive la Compagnie."

## BOOKTRADE ASSOCIATIONS.

### AMERICAN BOOKSELLERS' ASSOCIATION.

THE sixth annual convention of the American Booksellers' Association will be held at the Hotel Victoria, Broadway and Twenty-seventh Street, New York City, May 15 and 16. The banquet will be held at the rooms of the Aldine Association, Tuesday evening, May 15, at 7 o'clock.

The officers hope to make this meeting the most successful in the history of the Association, and therefore give this early notice so that its members may arrange their business accordingly.

Full details of the convention and banquet will be announced later.



## THE BOOKSELLERS' LEAGUE.

THE BOOKSELLERS' LEAGUE will give a Ladies' Night on the evening of January 17. Among the entertainers will be Mr. and Mrs. Barclay Dunham, who have kindly consented to favor the League with their song-talk, entitled "Some American Song Writers." E. P. Lyle, the author of "The Missourian," has also promised to assist in entertaining the League.

## LITERARY AND TRADE NOTES.

THE AMERICAN NEWS COMPANY have just added to their *Library of Popular Fiction* an edition, in paper covers, of Mrs. Amelia E. Barr's novel of New York life, entitled "Girls of a Feather."

JOHN W. LUCE & Co. have in preparation a "Musical Dictionary," by Nathan Haskell Dole, which is intended especially to meet the wants of those desirous of understanding the descriptive programmes distributed at concerts.

THOMAS Y. CROWELL & Co. announce that Anna R. Brown Lindsay's little book, "What is Worth While," has just reached the 250th thousand mark, and that they are called upon to reprint the book in constantly increasing editions.

THE death of Henry Harland will arouse interest in the special autograph edition of his latest published story, "My Friend Prospero." This *edition de luxe*, which was brought out at the time of the publication of the regular edition by McClure, Phillips & Co. has a collotype portrait signed by the author. It is a limited edition of 500 copies, of which a few remain.

WILLIAM J. KELLY, representing McLoughlin Bros., will start next week on his annual Canadian trip, to be gone till the end of February. Mr. Kelly will carry a number of new and very attractive lines, to which others will be added from month to month, his firm having decided to distribute its publishing throughout the year, instead of reserving all its publications for the fall season.

DELANVAN S. MILLER, Watertown, N. Y., formerly of the bookselling firm of D. S. Miller & Co., has just brought out a volume of his war reminiscences, entitled "Drum Taps in Dixie." Mr. Miller went to the front during the war between the States as a drummer boy when only thirteen years of age, and his book therefore is said to be equally interesting to the veterans and to the younger generation.

THE OXFORD UNIVERSITY PRESS has just brought out a scholarly and complete edition of "The Poetical Works of William Blake." The text is taken verbatim from the manuscript, engraved and letterpress sources, with variorum readings and extensive bibliographical notes and prefaces by John Sampson, the librarian of the University of Liverpool, an enthusiastic and painstaking student of Blake's writings.

FLEMING H. REVELL COMPANY are about to bring out a book by Dr. R. A. Torrey, the evangelist, entitled "How to succeed in the Christian Life." Dr. Torrey in his introduc-

tion says that he needed a book to put in the hands of those beginning the Christian life and not finding one was driven to prepare this, and he issues it in the hope that it will be useful to young converts and older ones, too, who have made no Christian progress.

RAOUL RENAULT, Quebec, Canada, has just published a work written by him, entitled "Débuts de l'Imprimerie." In the fourth chapter, entitled "Développements de l'Imprimerie," M. Renault gives an account of the introduction of printing in America, including the beginnings of printing in Canada. The work, which is illustrated with portraits of the early printers and facsimiles of their work, is limited to 300 numbered copies at \$1 each. (74 p. sq. 8°, pap.)

HARPER & BROTHERS will publish shortly "The Long Arm," a new story of adventure by Samuel M. Gardenhire, author of "The Silence of Mrs. Harrold." Le Droit Connors, one of the characters in the author's former book, is the central figure in the forthcoming book. They will also bring out this month the eleventh volume of their *American Nations Series*, being entitled "The Federalist System," by John Spencer Bassett, Professor of History in Trinity College, N. C. The volume deals with the first year of our national life under the Constitution and the problems of international relations which at that time were fraught with great peril.

McLOUGHLIN BROTHERS will publish in February the initial volumes of a new series to be entitled the *Young Folks' Colonial Library*. These volumes in this series are designed not only to amuse the young reader, but also to supplement materially the study of the history of their country, particularly that part concerning the war for independence. The books will be bound in cloth, small 12mo, stamped in colors, with lithographic frontispieces and will be supplied with numerous illustrations in tints. The first volumes will be "The Story of John Paul Jones" and "The Story of Ethan Allen, the Green Mountain Boy," both by Percy K. Fitzhugh. Other volumes in preparation are "The Story of General Francis Marion, the Bayard of the South," and "The Story of Montgomery."

THE CENTURY COMPANY will publish shortly "In Old Bellaire," by Mrs. Mary Dillon, author of "The Rose of Old St. Louis." Bellaire is the name of a little southern Pennsylvania town, where the story is set. A lovable New England lass, a dashing Southern soldier, and the delightful family of the president of the Bellaire college are among the *dramatis personæ*. They have also nearly ready two new volumes of their *American State Series*, entitled "Local Government in the United States," (cities excepted,) by Professor John A. Fairlie, of the University of Michigan; and "American Legislatures and Legislative Methods," by Professor Paul S. Reinsch, of the University of Wisconsin. They have also in preparation a "Brownie Primer," intended for the very littlest readers, with illustrations from Palmer Cox's Brownie book, but entirely new text; and a new issue in their *Educational Series*, entitled

"Advanced Civics," which treats, in addition to more familiar topics, of the care of the poor, labor disputes, secret ballots and the duties of a voter, civil and constitutional liberty, and the American spirit, giving the New York law against bribery as an appendix.

#### NOTES ON AUTHORS.

L. FRANK BAUM is spending the holidays in Italy and revising a new book of "Fairy Tales" for publication this year by the Reilly & Britton Company, of Chicago. He is said to have completed arrangements to make a trip up the Nile for a thousand miles. When he returns to this country next summer he will write a new series of tales about characters drawn from "The Fairies of the Nile."

ANDREW CARNEGIE will spend the winter at Cumberland Island, Ga., with the intention of writing his autobiography. It is reported that he has invited his former partners in the steel business to furnish him with data and reminiscences. It is said Mr. Carnegie will begin with his humble birth, trace his efforts to obtain knowledge from the library of Colonel Anderson, of Allegheny, and give in detail his rise from messenger boy to head of the steel industry.

#### BUSINESS NOTES.

ATLANTA, GA.—The Southern Book Concern, J. C. Gavan, manager, on February 1 will remove to 71 Whitehall Street, the Concern's present quarters having been acquired by the Louisville & Nashville Railroad.

BROOKLYN, N. Y.—Marcus Ward Co., stationers, have moved from 310 Sixth Avenue, to 15-32 Thirty-ninth Street.

DENVER, COL.—The Hallack Supply Co., booksellers, have been succeeded by the Hallack Sales Co.

IOWA CITY, IA.—A. C. Beitsch has succeeded J. J. Lee, bookseller.

JONESBORO, ARK.—J. T. Edgar, bookseller, has sold out to Caylon, Broadway & Co.

NEW YORK CITY.—The Co-operative Publication Society of Manhattan has been incorporated to publish books and periodicals by John F. Othogge, of Brooklyn, and Michael J. Feerick and William J. Moore, of New York.

TEMPLE, TEX.—J. E. Harvey, bookseller, has been succeeded by R. H. Waldrop.

#### AUCTION SALES.

JANUARY 8, 9, 3 P.M.—Miscellaneous books and engravings. (697 lots.)—*Merwin-Clayton*.

JANUARY 9, 10, 3 P.M.—Americana, illustrated books in English and French, etc. (673 lots.)—*Anderson*.

JANUARY 11, 3 P.M.—Early American editions, almanacs, extra-illustrated books, etc. (351 lots.)—*Merwin-Clayton*.

JANUARY 12, 3 P.M.—Autograph letters and documents selected from the collection of Thomas R. Proctor, of Utica, N. Y. (323 lots.)—*Merwin-Clayton*.

#### TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free advertisement for books out of print, of five nonpareil lines, exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line.

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil line for each insertion. No deduction for repeated matter.

All other small, undisplaced, advertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

#### BOOKS WANTED.

In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].

Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," book-sellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

**William Abbatt, 281 Fourth Ave., N. Y.**

Egypt, Arabia Petraea and The Holy Land, John L. Stephens, 1st ed. 1831.

**Arthur M. Allen, 508 Fulton St., Troy, N. Y.**

Wellington's Earthwork Computation, Text and Plates.

Morris, Easy Rules for Measurement of Earthworks.

Warren's Descriptive Geometry, text and plates.

Neville, Hydraulics.

Popular Mechanics, Dec., 1904.

**Almy, Bigelow & Washburn, Salem, Mass.**

Allan Dare.

**Amer. Bap. Pub. Soc., 37 S. Pryor St., Atlanta, Ga.**

Two-Fold Life, by Gordon. Pub. by Revell.

**Amer. Bapt. Pub. Soc., 279 Elm St., Dallas, Tex.**

Key to the Hebrew-Egyptian Mystery, by J. R. Skinner, formerly published by the Robert Clarke Co.

**American Press Co., Baltimore, Md.**

Joseph Bonaparte, anything about him, or books, magazine articles, etc., referring to him.

Railroadiana, any scarce items; also, Interstate Commerce items.

**Americus Book Co., Americus, Ga.**

Southern Rose, Jan. 19, 1839.

Knickerbocker, Sept., 1837; March, 1839.

Pioneer, Feb., March, May, 1843.

Harper's, April, 1852.

Sargeant's New Monthly, Jan., 1843.

**Ammon & Mackel, Successors to Leggat Bros., 81 Chambers St., N. Y.**

History of the Howland Family in America.

Bradford's History.

The Plymouth Republic.

Old Colonial Records.

Davis, Landmarks of Plymouth.

**John R. Anderson, 67 Fifth Ave., N. Y.**

Donnelly, Great Cryptogram.

Nichols, Water Supply from Chemical Standard.

Leland, Manual Wood Carving.

Malleson, Ind. Mutiny, 3 vols.

Mackenzie, Royal Masonic Encyclo.



## BOOKS WANTED.—Continued.

**Walt. H. Baker & Co., 5 Hamilton Place, Boston.**  
[Cash.]

- 2 copies Amateur Dramas, Geo. M. Baker. Lee & Shepard, publishers.  
2 copies Exhibition Dramas, Geo. M. Baker. Lee & Shepard, publishers.  
3 copies Handy Dramas, Geo. M. Baker. Lee & Shepard, publishers.  
Globe Dramas, Geo. M. Baker. Lee & Shepard, publishers.  
2 copies Social Stage, Geo. M. Baker. Lee & Shepard, publishers.  
2 copies Mimic Stage, Geo. M. Baker. Lee & Shepard, publishers.  
3 copies Something Better, Geo. M. Baker. Lee & Shepard, publishers.

**The Baker & Taylor Co., 33 E. 17th St., N. Y.**

Ridpath's Library of Universal History, or Races of Mankind, vol. 1 only, ½ morocco preferred.

**N. J. Bartlett & Co., 28 Cornhill, Boston.**

Trevelyan's Am. Revolution, vol. 1. 1898.  
Marlowe's Works, 3 vols.  
Mother Goose Melodies, original ed.  
Tuckerman's Synopsis of No. Am. Lichens, 2 pts.

**A. A. Beauchamp, 3 W. 98th St., N. Y. [Cash.]**

Miss Columbia's Public School, Nast. N. Y., 1871.  
Science and Health, vol. 2, edition 1878. Lynn.  
Christian Science Journals and pamphlets. Anything interesting on subject, letters, news clippings, autograph or presentation copies.

**Belknap & Warfield, Hartford, Conn.**

Oliver Twist.  
David Copperfield.  
2 Christmas books.  
Oxford India paper, cloth.

**Bonnell, Silver & Bowers, 48 W. 22d St., N. Y.**  
Seiler's Voice in Speaking.

**Bosler Memorial Library, Carlisle, Pa. [Cash.]**

Lord's Beacon Lights. Clarke ed.  
Ingalese, Mata the Magician.  
Kirk, The Christ of the Red Planet.

**The Boston Book Co., 83 Francis St., Back Bay, Boston, Mass.**

Harper's Young People, v. 16, containing pp. 145-60.  
Living Age, no. 2596. 25 c.

**Brentano's, 1228 F St., N. W., Washington, D. C.**

Atlas of Scott Co., Indiana.  
Hutchinson's Extinct Monsters. App.  
Princess Salm Salm Diary.  
Monte Cristo, Valois ed. L., B. & Co.  
Ascanio, Valois ed. L., B. & Co.  
Two Deans, Valois ed. L., B. & Co.  
Dame de Monsoreau, Valois ed. L., B. & Co.  
Forty-Five, Valois ed. L., B. & Co.  
Vicomte de Bragelonne, Valois ed. L., B. & Co.  
Blanche de Beaulieu, Valois ed. L., B. & Co.  
Memoirs of a Physician, Valois ed. L., B. & Co.  
Queen's Necklace, Valois ed. L., B. & Co.  
Malot's No Relations, transl. Mary Tappan.  
Greed's Life of Ingalls.  
Story of Good for Naught.  
Goodrich's British Eloquence.  
Dodd's Beauties of Shakespeare.  
Maspero's Dawn of Civilization. App.  
Roscoe Conkling's Speech Electoral Comp. Bill, 1877.

**Bridgman & Lyman, 108 Main St., Northampton, Mass.**

Universal Cyclopedia.

**The Brown, Eager & Hull Co., 411 Summit St., Toledo, O.**

Oliver Twist, Oxford India paper ed., cloth.

**Bryant & Douglas Book and Stationery Co., 1002 Walnut St., Kansas City, Mo.**

Sachs' Physiology of Plants.

**Walter S. Butler, 1010 Broad St., Selma, Ala.**

Long Exile and Other Stories, by Tolstoi.

**California State Library, Sacramento, Cal.**

Lewis and Clark Journal, vol. 1, complete, and vol. 2, nos. 1 to 3, Jan. to Sept., 1904.

**Campion & Co., 1305 Walnut St., Philadelphia, Pa.**

Phillips, As in a Looking Glass.  
Pike, E. C., Study of the Anabaptists.  
Count de Segur, Tapiser of Notre Dame, in English.  
Pigs is Pigs.  
Writings of Geo. Washington, ed. by Ford.  
Shorthouse, Sir Percival.  
Bulwer, Life of Palmerston.  
Life of Sir Richard Burton, by his Wife.  
Chevalier de Faublas, 4 volumes, in English.  
Chambers' Book of Days, 2 vols.  
Poor Richard's Almanac. Printed before 1800.  
J. C. Mangan's Poems.

**Carnegie Library, Pittsburgh, Pa.**

Morison, J. H., Great Poets as Religious Teachers.  
Harper, 1886.

**Cincinnati Book Sale, 404 Central Ave., Cincinnati, O.**

Genealogy of the Lyman Family.  
Barnum's History of Humbug.  
Books on Precious Stones. Tiffany or others.  
Stoddard's lectures, 13 vols.  
Sensations of Tone.  
Technical and Mechanical books, up-to-date, cheap.  
Companion to The Revised Version of the Old and New Testaments.

**The A. H. Clark Co., Garfield Bldg., Cleveland, O.**

Burr, Life and Deeds of U. S. Grant.  
Leffel, Construction of Mill Dams.  
Leffel, Millwright and Mechanic.

**W. B. Clarke Co., 26 Tremont St., Boston, Mass.**

Life of Francis Power Cobbe, 2 vols.  
Cecelia de Noel.  
Volcano Under the City.  
Electricity and the Resurrection, or Soul and Science.  
Hemstreet.  
Sweetser's White Mountain Guide Book.

**Geo. H. Colby & Co., 22 Main St., Lancaster, N. H.**

Werner, American Supp. to Ency. Brit., 5 vols., any binding, cheap.

**Collectors Exchange, 434 N. Clark St., Chicago, Ill.**

Bing, Artistic Japan, any vol. except vol. 6.  
Vanity Fair, Thackeray, vol. 2, Library edition, or the 2 vols. together. Lippincott, 1883.

**Cornell University Library, Ithaca, N. Y.**

Christensen, Afro-American Folk-lore. 1892.  
Lynch, Narrative of U. S. Expedition on the Dead Sea in 1848.  
Wilde, Love, madness and imprisonment of Tasso, 2 vols. 1842.

**DeWolfe, Fiske & Co., 365 Washington St., Boston, Mass.**

Frederick II., by Kingston. Macmillan.  
Savage, Gen. Dict., vol. 1.  
Green Carnation. Pub. by Appleton.

**Dixie Book Shop, 41 Liberty St., N. Y.**

Railroad Reports, Mortgages, Leases, Charters etc., and especially any pamphlets, historic, statistical or legal anent the Albany & Susquehanna Railroad, and the Maritime Canal Co. of Nicaragua.  
Century Dictionary, late edition.

**Dodd, Mead & Co., 372 Fifth Ave., N. Y.**

Clapp, Thomas, Annals of Yale College. 1766.  
Memoirs of John Quincy Adams, by Charles Francis Adams.

**Geo. Engelke, 280 N. Clark St., Chicago.**

1st and 3d class Reader, Emerson.  
Library of Technology, no. 36.  
Werner Library, vol. 31, ½ leather.  
Magic and Astrology of Babylon, R. C. Thompson of British Museum.

**Miss Everson, 529 Guaranty, Minneapolis, Minn.**

Adventures of Ann, by Wilkins, 1st ed.  
New England Nun, by Wilkins, 1st ed.  
Young Lucretia, by Wilkins, 1st ed.  
In Colonial Days, by Wilkins, 1st ed.  
Evalina's Garden, by Wilkins, 1st ed.

**H. W. Fisher & Co., 127 S. 15th St., Philadelphia, Pa.**

Andrews, Brazil. Appleton.  
Ibsen's John Gabriel Borkman. Stone.  
Ibsen's When We Dead Awaken. Stone.  
Pennell's Pen Drawing and Pen Draughtsmen. Macmillan.

Fraser's Selections from Bible. Macmillan.

Journal of Elizabeth Drinker. Lippincott.

Silas Marner, Cabinet ed., Blackwood.

## BOOKS WANTED.—Continued.

- W. R. Funk, Agt., Dayton, O.**  
2 copies, Allan Dare and Robert le Diable, by D. D. Porter.
- Funk & Wagnalls Co., 23d St. and 4th Ave., N. Y.**  
Biography of Garibaldi, by Dwight.  
Bishop Hamlin's Sermons.
- W. R. Geddis, Main St., Brattleboro, Vt.**  
Sexual Hygiene. Clinic Pub. Co.
- Gimbel Brothers, Philadelphia, Pa.**  
The Negro, a Beast; Or, in the Image of God, by Charles Carroll.
- J. H. Goldstein, 105 Main St., W., Rochester, N. Y.**  
One set of Architectural Drawing, by the Scranton Corres. School.  
Trautwine, Civil Engineer, second-hand.  
Anything on botany, published in England.  
Life of Kit Carson, by De Witt C. Peters, U. S. A.
- Goodspeed's Book Shop, 5a Park St., Boston, Mass.**  
James, Henry, The Nature of Evil.  
Lyra Celtica, Geddes. Edinburgh.  
Evergreen, 4 vols. 1896.  
Latin Testament and Psalms, good type.  
Griffin, Drops from Flora's Cup.  
Macleod, Fiona, Washer of the Ford; Laughter of Peterkin; Old Celtic Tales Retold; Spiritual Tales; Barbaric Tales; Tragic Romance; Poems Old and New.  
Olmsted, F. L., Journey Through Texas.  
Olmsted, F. L., The Cotton Kingdom.  
Newcastle, Duchess of, Life of the Duke of Newcastle.  
Holland, Lord, Foreign Reminiscences of, and Memoirs of the Whig Party.
- Harvard Co-operative Society, Inc., Cambridge, Mass.**  
Salter, Ethical Religion. L., B. & Co.  
Wilde, Picture of Dorian Gray. Brentano.  
Dewey, Outlines of Critical Theory of Ethics.  
Dewey, Study of Ethics.  
Ruskin, Art of England. Scribner & Welford, 4°, 1885.
- Hays, Cushman Co., 195 State St., Chicago, Ill.**  
Westcott's General Survey of the History of the English Bible.  
Dickens, Scott, Thackeray, ½ morocco.  
Garnett and Gosse's History of English Literature, vol. 1.  
Brewer's Library of the World's Best Orations, Home and School Library ed., Vol. 4, ¼ mor.  
Stoddard's Lectures.  
Lord's Beacon Lights of History.
- D. M. Henderson, 300 W. Madison St., Balto., Md.**  
Bethlehem Seminary Souvenir. Phila., 1858.  
Life of John C. Breckenridge.
- T. F. Hennessy, 15 Cornhill, Boston, Mass.**  
[Cash.]  
Foster's Handbook Electricity.  
Kent's Handbook Electricity.  
Davis' Military Law.
- Bruno Hessling Co., Ltd., 64 E. 12th St., N. Y.**  
Frver, All Laws Relating to Building in New York City.
- Walter M. Hill, 831 Marshall Field Bldg., Chicago, Ill.**  
Garden and Forest, 10 vols. complete.  
Grolier Club, Bury's Philobiblon, 3 vols.  
Meredith's Works, 32 vols., Edition de Luxe.  
Madison's Works.  
John Quincy Adams' Works.  
Niles' Register, complete set.  
Horticulturist and Journal of Rural Art, etc., by Downing.  
Fiske, American Revolution, 2 vols., large paper.  
Irving's Sketch Book, 1st edition.  
Autograph Letters, signed, of the Presidents.  
Adams, Democracy and Monarchy in France.  
Brearley, Samuel, The Elective System of Instruction at Harvard College. N. Y., 1886.  
Goodwin, W. W., The Present and Future of Harvard College. Boston, 1891.  
Hamilton, Alex., Works, edited by Lodge, 9 vol. ed.  
Spooner, Dictionary of Painters. G. P. Putnam's.

- Paul B. Hoeber, 69 E. 59th St., N. Y.**  
Archives of Pediatrics, complete and odd volumes.  
Reports of the Boards of Health of leading States and Cities, except New York.
- H. R. Hunting & Co., 204 Worthington St., Springfield, Mass.**  
Lewis and Clark Journals, ed. by Eliot Coues.  
21st Regiment Mass. Volunteers.  
Astrology, by Leo. Allen.  
Lyman Genealogy.
- Illinois Book Exchange, 407 Lakeside Building, Chicago, Ill.**  
Engineering News of the year 1900 and the first part of 1901.
- George W. Jacobs & Co., 1216 Walnut St., Philadelphia, Pa.**  
Story of My Life, by Dr. J. Marion Sims.  
Lyman, Historical Chart with or without key; must take in Civil War.  
Mystery Edwin Drood, Temple ed., red leather.  
Pickwick, Temple ed., red leather.  
Bleak House, Temple ed., red leather.  
Tale of Two Cities, Temple ed., red leather.  
Great Expectations, Temple ed., red leather.  
American Notes, Temple ed., red leather.  
Uncommercial Traveller, Temple ed., red leather.
- U. P. James, 127 W. 7th St., Cincinnati, O.**  
The Circus, by Greenwood. Dunlap Society.
- William R. Jenkins, 851 6th Ave., N. Y.**  
Selous, F. C., Hunting East and West, \$4.00 ed. Longmans.
- Jennings & Graham, 57 Washington St., Chicago, Ill.**  
Baker on the Discipline. Methodist Book Concern.
- E. T. Jett Book and News Co., 806 Olive St., St. Louis, Mo.**  
Mandeville's Reading and Oratory.
- E. W. Johnson, 2 E. 42d St., N. Y.**  
Hist. Indian Wars. Rochester, 1828.
- H. R. Johnson, 313 Main St., Springfield, Mass.**  
Kent's Abridged Commentaries.
- Kimball Bros., 618 Broadway, Albany, N. Y.**  
[Cash.]  
Mrs. Fremont's Year of American Travel, 1st ed.  
Schuyler's Colonial New York.  
Neill's Virginia Co. of London.
- King's Old Book Store, 61 McAllister St., San Francisco, Cal.**  
Fourth Cala. Forestry Report.  
Army Sacrifices.  
Annals of Surgery, vols. 1 and 2; also Index to vol. 15.  
Pomeroy's Municipal Law.  
A B C of Wall Street. Nelson.  
Dwinelle's Colonial History of San Francisco.  
Life of Gen. Wm. H. Barton.
- Charles E. Lauriat Co., 301 Washington St., Boston.**  
Carhart's Primary Batteries.  
Cleveland's Voyages, 2 vols.  
The Growth of Lettuce as Affected by the Physical Properties of the Soil, by B. T. Galloway, 1894.  
Physical Measurements, by Kohlrausch.  
Short History of Crusades, by Mombert. Appleton & Co.  
Belle of New York, by G. Kerker.  
Cave Dwellers of Southern Tunisia. Pub. by Hinds & Noble.  
Child of the Sea, or Life Among the Mormons, by E. W. Williams.  
Guilty or Not Guilty, by A. M. Douglas.  
Rip Van Winkle, by Irving; illustrated by Darley.  
Margaret, by Judd; illustrated by Darley.  
E. Farmiloe, Chousers, etc. Young; 4 copies.  
E. Farmiloe, Rag, Tag, and Bobtail. Dutton.  
E. V. Lucas, Old Fashioned Tales. Stokes; 4 cops.  
La Motte-Fouqué, Baron de, Undine; illus. by G. Brown. Young; 6 copies.  
M. Reid, Cliff Climbers. Routledge, 6 copies.  
Swift, Gulliver's Travels. Cassell; 4 copies.  
K. W. Hamilton, Rachel's Share of the Road. H., M. & Co.  
Alexander, Ward in Chancery. Appleton & Co.  
My Musical Memories, by Haweis; English edition.  
Capt. David Porter's Cruise in the Essex.  
Duke's Servants, by Burchell. L., B. & Co.



## BOOKS WANTED.—Continued.

**Lemcke & Buechner, 11 E. 17th St., N. Y.**  
Ingersoll Lectures, complete. Farrell, Washington.

**Edward E. Levi, 820 Liberty St., Pittsburg, Pa.**  
Speeches of Chas. Jas. Fox.  
Speeches of Brougham.

**Lexington Book Shop, 730 Lexington Ave., N. Y.**  
Smoked Glass, by Orpheus C. Kerr.  
Mantegazza, Physiology of Love.  
Onderdonk, Revolutionary Incidents of Queens County.  
Millsbaugh, On Plants.

**Library Clearing House, 140 Wells St., Chicago, Ill.**  
Semmes, Cruise of the Alabama.  
Kempis, Imitation of Christ; Dean Farrar ed.  
Scammell's Cyclo. of Recipes.  
Lalor's Cyclo. Pol. Science, vol. 1, half mor. pref.  
Mason, Hiero-Salem.

**Linahan Book Co., 521 Market St., St. Louis, Mo.**  
The Golden Bough, J. G. Frazer, 3 vols. Macmillan.

**The Lincoln Book Store, 1126 O St., Lincoln, Neb.**  
Fallen Race, paper.

**Little, Brown & Co., 254 Washington St., Boston.**  
Billings, J. S., Suggestions to Hospital and Asylum Visitors. Lippincott.  
Lake, Arthur, Prospecting for Gold and Silver in North America.  
2 Flower of England's Face. Dorr.

**A. C. McClurg & Co., 215 Wabash Ave., Chicago, Ill.**  
Morton, New English Canaan. 1883.  
Poor, Railroad Manual. 1868-69.  
Henderson, Stonewall Jackson; 2 vols. 1898.  
Herndon, Life Lincoln; 3 vols.  
Westermarck, Human Marriage.  
Chicago Magazine, 5 nos. 1857 complete.  
Lalor, Cyclo. Political Science, 3 vols.  
Clemens, The Rivals.  
Warner Liby. World's Best Literature, 31 vols.  
Heriot, Hist. of Canada, vol. 1, 8vo. 1804.  
Ridpath, Hist. of the World, 9 vols.  
Encyclopedia Americana, 16 vols.  
Lanfrey, Napoleon, 4 vols.  
Stoddard Lectures, 13 vols.  
Lord, Beacon Lights of Hist., 15 vols.

**McDevitt-Wilson Bargain Bookshop, 1 Barclay St., N. Y.**

Life in the Highlands, by Queen Victoria.  
Artistic Japan.  
Green Fern Book.  
Hodge and His Master, Jeffreys.  
Campaigns Civil War, odd vols. or sets, Ethel.  
English Verse, ed. by Linton & Stoddard.

**Joseph McDonough, 39 Columbia St., Albany, N. Y.**  
Drake's Drake Family; 1896 edition.  
Duchess D'Abrantes, Autobiography, 4 vols. N. Y., 1893.  
Gregorovius, Lucretia Borgia. N. Y., 1903.  
Burgovne, State of Exped. from Canada. London, 1780; give size.

**John Jos. McVey, 39 N. 13th St., Philadelphia, Pa.**  
Beer, Commercial Policy of England.  
Sidgwick, Stimulus.  
Both published by Macmillan.

**Henry Malkan, 18 Broadway, N. Y.**  
Wilbur, L., Early History of Vermont, 3 vols.  
Ben Gaultier Ballads.  
Young's Travels with Gen. Grant.  
Comic Shakespeare, or Shakespeare Revised.

**Methodist Book and Publishing House, Wesley Buildings, Toronto, Can.**  
How to Grow Cut Flowers, by Hunt. Published in Terre Haute, Indiana.

**Michigan Publishing House, Holland, Mich.**  
Muelert's Gold Fish Culture.

**Oscar G. Miller, Greensburg, Ind.**  
Atlas of Floyd Co., Ind.  
Atlas of Clark Co., Ind.  
Statutes of Illinois, recent.  
National Magazine, vols. 1, 12, 14, 15.

**F. M. Morris, 171 Madison St., Chicago, Ill.**  
Hobbes, The Leviathan; Human Nature; Autobiography.  
Shadwell Quartos, The Virtuoso and Epsom Wells.  
Rival Collection. Pub. by Sheldon.  
Black Cat, May, 1902, and April, 1903.  
Charles Brockden Brown's novels, early editions.

**Norfolk Public Library, Norfolk, Va.**  
Grote's History of Greece, 12 vols. Harper's or Murray's edition.

**Ernest Dressel North, 4 E. 39th St., N. Y.**  
Nym Crinkle (Wheeler), Chronicles of Milwaukee.  
Nym Crinkle (Wheeler), Primrose Path of Dalliance.  
Nym Crinkle (Wheeler), Iron Trail.  
Nym Crinkle (Wheeler), Easter in Hospital Bed; in magazine.  
Nym Crinkle (Wheeler), The Twins, a play.  
Nym Crinkle (Wheeler), The Toltec Cup.  
James, Henry, Passionate Pilgrim, 1st ed. Boston, 1875.  
James, Henry, The American, 1st ed. Boston, 1877.  
James, Henry, Watch and Ward, 1st ed. N. Y., 1878.  
James, Henry, Washington Square, 1st ed. N. Y., 1880; 2 copies.  
James, Henry, Private Life, 1st ed. N. Y., 1893.  
James, Henry, Terminations, 1st ed. N. Y., 1895.  
James, Henry, Awkward Age, 1st ed. N. Y., 1899.  
James, Henry, 1st editions of his other books.  
Roosevelt, In Sickness and Health.  
Morris, King Florus.

**Old Corner Book Store, 27 Bromfield St., Boston, Mass.**  
Wheatley, How to Make an Index.  
Nichols's Indexing.

**H. A. O'Leary, 1597 Brooklyn Ave., Brooklyn, N. Y.**  
Campbell, History of P. E. Island.  
Coxe, Russian Discoveries. 1780.  
Cutts, Conquest of California.  
Downie, Hunting for Gold.  
Latham, Essays. London, 1860.

**O'Shea's Book Store, 109 E. 59th St., N. Y.**  
Works by James Fenton Lalor.

**E. H. Otting, Warren, O.**  
Homer, 1 p., buckram. H., M. & Co.  
Talmage, To, Through and From the Holy Land, as new.  
Petroleum V. Nasby's Cross Road Letters.  
Jesuit Relations, 73 vols.  
Historian's Hist. of the World; lea., set.

**W. Millard Palmer Co., 20 Monroe St., Grand Rapids, Mich.**  
Octave Thanet, True Lovers.

**C. C. Parker, 246 S. Broadway, Los Angeles, Cal.**  
Bernard Lyle, Jere Clemens.  
Tobias Wilson, Jere Clemens.  
Argonaut Letters, Jerome Hart.

**The Pilgrim Press, 175 Wabash Ave., Chicago, Ill.**  
History of Science, Williams, 5 vols.

**Wm. V. Pippen, 605 N. Eutaw St., Baltimore, Md.**  
Trescott, Diplomatic History of the American Revolution.  
Thirty Strange Stories, Welles.  
Proctor's Poems; blue and gold, 16mo.  
Bautelle's Heraldry.

**Presbyterian Board of Publication and S. S. Work, 192 Michigan Ave., Chicago, Ill.**  
Gospels of Nicodemus and of the Infancy, either new or second-hand.  
Hodge's Systematic Theology, second-hand.

**Presb. Bd. of Pub. and S. S. Work, Witherspoon Bldg., Phila., Pa.**  
Liturgy and Book of Common Prayer, Prof. Hopkins. New York, 1883.

**G. P. Putnam's Sons, 27 W. 23d St., N. Y.**  
My Little Lady; Leisure Hour series.  
Cornwall, Currency and Banking Laws Canada.  
Crockett, Lilac Sunbonnet.  
Cardinal de Retz; red cloth. Pub. Page.  
Gibson, Happy Hunting Grounds.  
Hunt, Life of Edward Livingston.  
Century Dictionary Cabinet.  
Spoiling of Egyptians, Keay.  
Science of Business, Smith.

## BOOKS WANTED.—Continued.

## G. P. Putnam's Sons.—Continued.

Grant Allen, *Babylon*.  
 Oriental Rug Weaving. Pub. Neely.  
 Cooley, *Constitutional History United States*.  
 Alger, Paris, 1789-1794.  
 Kingsley, *Leighton Court*, red cloth. Scribner.  
 Hubbard, *Memorials of Half Century*.  
 Urchins of the Sea.  
 Roddy, *Romance*.  
 Roddy, *Ideal*.  
 Battles and Leaders of Civil War, 4 vols.  
 Couteri, *Conversation on Art Method*.  
 Cone, *Method of Learning to Draw*.

Raymer's "Old Book" Store, 834 15th St., Denver, Colo. [Cash.]

Decameron of Boccaccio; cheap cloth eds.  
 Furman's *Assaying*; quantity if bargain.  
 Dana's *Mineralogy*; large ed. revised.  
 5000 paper-covered novels, assorted.

Peter Reilly, 133 N. 13th St., Phila., Pa.

50 Viri Romæ, Lhomond.  
 50 Kaegi's Greek Exer., book 1.  
 20 Dillard's Fifty Letters of Cicero.  
 25 Walpole's *Phædrus Fables*; Elem. Class.  
 20 Harper and Wallace's *Xenophon's Anabasis*.  
 20 Hinsdale's *American Government*.  
 10 Terence, Phormio. Stoman.  
 10 Hardy's *Plato's Republic*.  
 15 Allen's *Tacitus' Annals*.  
 15 Goodwin's *Demosthenes' De Corona*.  
 10 Heberden's *Euripides' Hecuba*.  
 5 DuCygne's *Ars Rhetorica*.  
 The Virgin Mother According to Theology, by Petitolet. London, St. Anselm's Society.

Fleming M. Revell Co., 80 Wabash Ave., Chicago, Ill.

*History and Repository of Pulpit*.  
*Eloquence*. Pub. by Dodd, Mead.

H. M. Reynolds, 246 S. Broadway, Los Angeles, Cal.

*Exotics and Retrospectives*, Hearn.  
*Some Chinese Ghosts*, Hearn.

Charles M. Roe, 177 Wabash Ave., Chicago, Ill.

*Life of John Vassar*.  
*Jew in Fiction*, Philippson.  
*Price of Peace*, Ackerman.  
*The Jew as a Patriot*, Wolf.

Philip Roeder, 616 Locust St., St. Louis, Mo.

6 copies Values of 3 to 10 per cent. Stocks; 6 mos. to 50 years, by Jos. M. Price.

Rohde & Haskins, 16 Cortlandt St., N. Y. [Cash.]

Trevelyan's *Revolution*; English edition.  
*Russia As It Is*, by Count Gurowski.  
 Arnold's *History of Rome*.  
 National Legislation Concerning Education, its Influence and Effect in the Public Land States East of the Mississippi River Admitted Prior to 1820, by George B. Germann. N. Y., 1899.  
*Leaming and Spicer*, an early historical work.

J. Francis Ruggles, Bronson, Mich.

Anything on Indians; 100 wants.  
 Berg and Barker, *Debate on the Bible*.  
 Albertus Magnus, *Works in French*.  
 Hume's *England*, vol. 1 only.  
 Hall, Oatman, Lewis and Larimer *Captivities*.

The St. Louis News Co., 1008 Locust St., St. Louis, Mo.

Scrap Book of the French Revolution, by E. Latimer.  
*Last of the Huggermuggers*.  
*Misunderstood*, by Florence Montgomery.  
*Manon Lescaut in English*, with Leloir's illus. Gebbie & Co.  
 Pennell's *Pen Drawings*.  
 Muther's *History of Painting*.  
 Porter, Allen Dare.  
 Boutell, *Life of Sir Roger Sherman*.  
 Ware, *The American Vignola*.  
 Canton, *V's Golden Legends*.  
 Clark, *Control of Trusts*.  
 Dawson, *Voyages of the Cabots*. Royal Soc. of Canada; trans. 1897; n.s., vol. 3, sect. 2.  
 Elliott, *Pottery and Porcelain from Early Times Down to the Philadelphia Exhibition*, 1876.  
 Hervey, *Masters of French Music*.  
 King, *Balcony Stories*.  
 Lacombe, *The Growth of a People*; trans. by Stimson.

Mackay, *A Plea for Liberty*. Appleton, 1891.  
 Sappho, *Memoir*, trans. by H. T. Wharton, 4th ed. or earlier ed.

St. Paul Book and Stationery Co., St. Paul, Minn.  
 Scribner's or Little, Brown & Co's. 9th edition, vol. 25 of *Encyclopædia Britannica*.

John E. Scopes, 29 Tweddle Bldg., Albany, N. Y.

*American Monthly Magazine*, Dec., 1897, 4 cop.  
 Brinley Catalogue, Index and prices 2, 3 and 4.  
*New Mirror*, vol. 3.  
 Burr's *Trial*, vol. 2.

Scrantom, Wetmore & Co., Rochester, N. Y.

Townsend's *While It Was Dark*.  
 Esau Harding, Stoddard. White & Stokes, 1881.

Charles Scribner's Sons, 153 Fifth Ave., N. Y.

Schuyler, *Colonial New York*.  
 Spence's *Anecdotes of Alexander Pope*.  
 Other Things Being Equal. A. C. McClurg & Co.  
 Falconer's *Cecilia de Noel*.

Shepard Publishing Co., Salt Lake City, U.

*Magazine of American History*, Feb. and April, 1883.  
 March, 1893; also years of 1877 and 1878.  
 Publications of Southern Historical Association, Nov., 1904.  
*Science*, August 5, 1904.  
*Musical Courier*, Jan. 4 and 25; Feb. 1 and 15; March 8, 22, 29; April 12, 1905.

R. E. Sherwood, 144 Fulton St., N. Y.

*Pirate and Three Cutters*, by Marryat.

Sibley, Lindsay & Curr Co., Rochester, N. Y.

*Short Historical Latin Grammar*, by Lindsay.

John Skinner, 44 N. Pearl St., Albany, N. Y.

Schoolcraft's *Historical Considerations on the Siege and Defence of Fort Stanwix*, 1846.  
 Lowndes' *Bibliographical Manual*, 11 parts.  
 Hough's *Lewis County*, N. Y.  
*Army and Navy Journal*, Oct. 8, 1864, and Nov. 30, 1872.

George D. Smith, 50 New St., N. Y.

Warren's *The Doctor's Window*.  
 Post's *Strange Schemes of Randolph Mason*.  
 Fennell's *Apology for my Life*. Philadelphia, 1814.  
 Everett's *Life of Washington*, large paper. 1860.  
*Army and Navy Journal*, Feb. 19, 26; April 30; May 7, 14; June 11; July 16; all 1898.  
 Casanova's *Works*, in English.

William H. Smith, Jr., 515 W. 173d St., N. Y.

*Lond. Art Jo.*, 1880 to 1890 or sing. vols.  
*Colburn's Monthly Mag.*, June, 1890, with port. of Sir Gilbert Munger.  
 Grollier Club *Reminiscences*.

Wm. T. Smith & Co., 145 Genesee, Utica, N. Y.

*International Encyclopedia* last ed.  
*Medicine and the Black Arts*.

Smith & Lamar, Agts., 296 Elm St., Dallas, Tex.

Allen on *The Promises*.  
 Bledsoe's *Philosophy of Mathematics*.  
 Helps and Hopes for Youth, by Weaver.  
*Conversations on the Bible*, by Pond.  
 Stoddard's *Lectures*.  
 Armageddon, by Baldwin.  
 Tyerman's *Life of Wesley*.

A. H. Smythe, Columbus, O.

Sunny Southerner, Julia Magruder.

Fred Spenceley, 26 Music Hall Bldg., Boston, Mass.

Levi, *Transcendental Magic*.  
 Old Astrological Books, by Ramsey, Partridge and Lilly.

W. T. Spencer, 27 New Oxford St., London, W. C., Eng.

Dickinson, John, 1732-1808, Quaker, anything by or relating to.

G. E. Stechert & Co., 129 W. 20th St., N. Y.

Frothingham, *Transcendentalism*.  
 Mariette, *Monuments of Upper Egypt*.  
 Holden, *Primer of Heraldry*.  
 Bradford, *Lessons of Popular Government*.  
 Mahan, *Palmoni*.  
 Jackson, *Alaska and Missions*.  
 Willard, *Legislative Handbook*.  
 Bacon's *Works*, ed. Spedding, 15 vols.  
 Drinker, *Tunneling*, etc., 1882 ed.

Theosophical Pub. Co., 244 Lenox Ave., N. Y.

*Evolution of the Individual*, by Frank Newland Douds.



## BOOKS WANTED.—Continued.

**C. L. Traver, Trenton, N. J. [Cash.]**

Frank Forrester, My Shooting Box.  
 Frank Forrester, The Warwick Woodlands.  
 Knickerbocker Hist. New York, 1809, vol. 2.  
 Dean, Fishes. Macmillan.

**Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.**

Great Cloud of Witnesses.  
 Morley's Gladstone, second-hand.

**The University of Nebraska Library, Lincoln, Neb.**

*Journal of Tropical Medicine*, vols. 5, 6 and 7, or  
 any one of them.

**D. Van Nestrand Co., 23 Murray St., N. Y.**

Michael Davitt, Within the Pale.

**Henry K. Van Sieten, 413 W. 22d St., N. Y.**

[Cash.]

Julian the Apostate. Pub. by Henry Altamus & Co.  
 First Report of the Tenement House Dept., 1902-3,  
 2 vols.

The Tenement House Act.

Both issued by Tenement House Bureau, 23d St.  
 and 4th Ave.

**T. B. Ventres, 597 Fulton St., Brooklyn, N. Y.**

Interwoven Gospels.

St. Mark.

Peloubet Commentary.

**Walker & Stonestreet, 52 Broadway, N. Y.**

Set of Letchford plates to illustrate Arabian Nights.  
 Set of Ainsworth.

Set of Japan paper ed. of Eugene Field.

First editions of Barrie.

Buckle's Tracts, 7 vols.

Set of Maupassant in French.

Bryan's Dictionary of Painters.

Autograph edition of Bret Harte.

Catullus, Bohn edition.

**John Wanamaker, New York.**

Carpenter's Mental Physiology.

**John Wanamaker, Philadelphia.**

Japan and Its Art, by Huish.

Sketches of Tokio Life, by Inouye.

Snow's International Law, 2d edition.

The Old Back Room. Pub. by Dodd, Mead.

Euphrosyne and Her Golden Book.

Trimalchio's Dinner, by Peck.

Goldsmith's Works, 4 vols., Cunningham ed.

Thiebault's Memoirs. Pub. by Macmillan.

**Geo. E. Warner, Minneapolis, Minn.**

Bennett, S. F., The Pioneers, An Idyl.

Barnes, Henry, The Guerrilla Bride, a Poem.

History of Stanislaus Co., Cal. 1881.

**Western Tract Society, 420 Elm St., Cincinnati, O.**

The Life of Jonathan Edwards.

**Thomas Whittaker, 2 Bible House, N. Y.**

China and Japan, by Lieut. Johnson. Published in  
 New York in 1861.

**Arthur C. Wilkins, 207 W. 23d St., N. Y.**

Sergeant Ballantine's Experiences. Holt & Co.  
 Williams, Montague, Leaves of Life and Later  
 Leaves.

Williams, Montague, Recollections of the Irish Bar.

Christopher Columbus, by Father Flattery.

Any Scranton School Books.

Curiosities of Law and Lawyers, by C. James.

**W. H. Wood & Co., 8 E. Main St., Springfield, O.**

Pittenger's Raid, or similar title.

November Boughs, by Walt Whitman.

Scranton Cor. School, Set on Surveying and Map-  
 ping.

A Soul in Prayer, Catholic Prayer Book.

Beyond the Mississippi, by Richardson.

**Woodward & Lothrop, Washington, D. C.**

Journal of Eugene de Guérin.

## BOOKS FOR SALE.

**Campion & Co., 1305 Walnut St., Philadelphia, Pa.**

Warner's Library of the World's Best Literature,  
 Connoisseur ed. in 45 volumes, buckram.

2 Sets of Emerson, Edition de Luxe, 12 vols. each.  
 Cambridge, printed at Riverside Press. 1883.

**Cincinnati Book Sale, 404 Central Ave., Cincinnati, O.**

115 vols. War of the Rebellion, cloth. \$25.00.

31 vols. Ency. Britannica, cloth, Werner ed. \$20.00.

## Cincinnati Book Sale.—Continued.

- 1 vol. Dana's Cotton from Seed to Loom. 50 c.  
 1 vol. Brady's Kedge Anchor. \$1.25.  
 3 vols. I. C. S. Bookkeeping and Stenography. \$4.00.  
 4 vols. Oriental Literature, im. cloth. \$4.00.  
 4 vols. Am. and British Orators, World's Classics.  
 \$4.00.  
 5 vols. Supplement to Ency. Britannica, 1905. \$8.00.  
 2 vols. Index and Guide to Reading, E. B.  
 Quick action sales. Cash with order.

**Mrs. Mary F. Goodin, care of Public Library, Cincinnati, O.**

Hunt's Merchants' Mag., vols. 1-63, 1839-70., v. 50  
 missing.

Putnam's Mag. N. Ser., v. 1-6, 1868-70, half calf.

**H. R. Huntingt & Co., 204 Worthington St., Springfield, Mass.**

Small library of books relating to coins and medals.

Engineers' Magazine, vols. 1-17, inc., 1891-99.

Harper's Weekly, nearly complete set.

Reese's Encyclopædia, complete set in fine condition.

100 odd bound volumes of magazines.

Price list on application.

**King Bros., 37 4th St., San Francisco, Cal.**

Any volume of Bancroft's Histories of Pacific States,  
 shp., \$2.50; cl., \$2 each.

**R. J. Machen, 4019 23d St., San Francisco, Cal.**

Burton's Arabian Nights, Benares ed., limited to  
 1000 sets, 17 vols., cloth, Letchford illustrations,  
 new sets, \$35.00 cash.

**Joseph Silk, 147 Sixth Ave., N. Y.**

Leon's Catalogue of First Editions of American Au-  
 thors. Priced, original paper, uncut, \$1 postpaid.

## HELP WANTED.

**WANTED.**—Salesman to take a few good books as  
 side line during coming year. Address H. H.  
 J., care of THE PUBLISHERS' WEEKLY, N. Y.

## SITUATIONS WANTED.

**WANTED.**—By a sober, industrious salesman, ex-  
 periened in the book trade, a position as  
 travelling salesman for the year 1906. Address  
 D. C. C., care of THE PUBLISHERS' WEEKLY, N. Y.

**YOUNG**, energetic, resourceful business man, at  
 present employed, would consider a proposition  
 of investing five thousand dollars with his services in  
 a publishing business that will bear closest investi-  
 gation. R. D., care of THE PUBLISHERS' WEEKLY,  
 N. Y.

**EXPERIENCED** book man, young, energetic, ten  
 years in the business, desires a change; made a  
 record as a first-class manufacturing man, also as a  
 travelling salesman; an authority on juvenile litera-  
 ture; highest references as to character and ability.  
 S. S. S., care of THE PUBLISHERS' WEEKLY, N. Y.

**READER**, adviser, critic, manufacturer—thor-  
 oughly acquainted with bookmaking—desires a  
 connection with a publishing house that wishes its  
 books to be distinctively and economically made.  
 Able to read manuscript, revise, advise as to merits,  
 and to originate profitable new lines of business.  
 N. F. G., care of THE PUBLISHERS' WEEKLY, N. Y.

**TRAVELLER**, a well-known traveller with wide  
 acquaintance and scores of friends among lead-  
 ing book jobbers, department store buyers, and retail  
 dealers, at present employed, would consider a  
 proposition from publishers; has represented lead-  
 ing houses for fifteen years; can manufacture as  
 well as sell; young, energetic, resourceful; results  
 obtained; correspondence and interviews requested.  
 C. W., care of THE PUBLISHERS' WEEKLY, N. Y.

## BUSINESS OPPORTUNITIES.

**WANTED.**—A young man thoroughly equipped  
 with a knowledge of the business side of  
 publishing, who desires an assured position of im-  
 portance with a new firm of excellent standing. An  
 excellent business opportunity for the right sort of a  
 man, connected with an established house who, with  
 from \$5,000 to \$10,000, desires to engage in a busi-  
 ness connection on his own account. Address H.  
 M., care of THE PUBLISHERS' WEEKLY, N. Y.

## COPYRIGHT NOTICES.

LIBRARY OF CONGRESS,  
OFFICE OF THE REGISTER OF COPYRIGHTS,  
WASHINGTON, D. C.

Class A, XXc, No. 133906.—To wit: *Be it remembered*, That on the 20th day of December, 1905, Mrs. A. L. Wister, Philadelphia, Pa., hath deposited in this office the title of a book, the title of which is in the following words, to wit: "Too Rich. A romance. After the German of Adolph Streckfuss. By Mrs. A. L. Wister. Philadelphia and London: J. B. Lippincott Company, 1905," the right whereof she claims as author and proprietor in conformity with the laws of the United States respecting copyrights.  
(Signed) HERBERT PUTNAM, *Librarian of Congress*.  
By THORVALD SOLBERG, *Register of Copyrights*.  
In renewal for 14 years from January 12, 1906.

## SPECIAL NOTICES.

A. S. CLARK, Peekskill, N. Y.

PERFORATED labels of 2800 libraries in U. S. or Canada; classified. Ready for use, \$3.50.  
FRIDERICI & GAREIS, 11 E. 17th St., N. Y.

BACK NUMBERS, volumes, and sets of magazines and reviews for sale at the AMERICAN AND FOREIGN MAGAZINE DEPOT, 47 Dey St., New York.

## TELEGRAPH CODES

A B C Code, 5th Edition, English.... *Net* \$7.00  
A B C Code, 5th Edition, Spanish..... " 8.00  
A B C Code, 4th Edition..... " 5.00  
A 1 Code..... " 7.50  
Moreing & Neal Code..... " 5.00  
Bedford-McNiell Code..... " 6.00

Large and small codes of all kinds. Send for list.  
Discount to the trade only.

AMERICAN CODE COMPANY, 83 Nassau St., N. Y. City

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

*Books of All Publishers*

## MEDICINE, DENTISTRY,

PHARMACY AND ALLIED SCIENCES.

We have the largest miscellaneous stock in the country of American and English Books on these subjects.  
Trade and Library Orders Solicited.

P. BLAKISTON'S SON & CO.

1012 Walnut St., Philadelphia.

(ESTABLISHED 1868)

## C. D. CAZENOVE &amp; SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

26 Henrietta St., Covent Garden, London, England  
CABLES: EIKON. LONDON

## WILLIAM R. JENKINS

FRENCH

AND OTHER FOREIGN

BOOKS

also VETERINARY BOOKS. Works treating on Horses, Cattle, Dogs, etc.

851 and 853 Sixth Ave.

N. W. Cor. 48th Street

NEW YORK

SEND FOR CATALOGUES

MAGGS BROS., 109 STRAND, W. C., LONDON, W., ENGLAND  
Dealers in Rare Books and Fine Library Editions of Standard Authors,

Voyages and Travels, Early Printed Books, 1st Editions of 17th, 18th, and 19th Century Writers, Illustrated Works. Also Rare Portraits, Line, Stipple, Mezzotints and Color Engravings, and Autographs.

Classified catalogues free on application.

Those visiting England should call and inspect our stock, which is both large and in choice condition.

## JOHN J. MURPHY

DEALER IN

Fine Book, Coated and Cover Papers

47 John and 5 Dutch Streets, N. Y.

*Refers to "The Publishers' Weekly"*

## MEDICAL BOOKS.

(THE TRADE SUPPLIED.)

A full-priced Catalogue of all Medical and Surgical Books Sent on Application.

E. R. PELTON,

19 East 16th St. (bet. Broadway and 5th Ave.), New York

## ISAAC PITMAN SHORTHAND

Re-adopted by N. Y. Board of Education for Five Years

Complete Shorthand Instructor, -	\$1.50
Shorthand Dictionary, (61,000 words in shorthand)	1.50
20th Century Dictation Book and Legal Forms,	.75
Practical Course in Touch Typewriting,	.75
Pitman's Practical Spanish Grammar,	.50
Insurance; A practical guide to this important subject, 340 pp.	2.50
Insurance Office Organization, Management and Accounts,	1.50

ISAAC PITMAN & SONS, 31 Union Square, NEW YORK

## PRINTING

of all kinds, plain and colored, also engraving and embossing, in any quantity, promptly attended to at the closest possible prices. We can refer to the largest banks, the largest manufacturing concerns, publishers and others in the United States. We shall take pleasure in having you call, or if it suits your convenience, to call on you. Drop us a line.

ANDREW H. KELLOGG

409 Pearl St. (Phone 3640 John,) New York

## Periodicals

from

England, Germany,

France and all other

countries supplied by

E. Steiger & Co., New York.



# Saint Valentine's Day

## February 14th

Now is the time to prepare for the Valentine trade

Don't Wait Until February 13th

Don't expect boys in your store to do your work, or your buyer

## Hustle Yourself

Order at once samples of the following books

### ORIGINAL LETTERS

Bound in Padded  
Leatherette

Size,  $7\frac{3}{4}$  by  $10\frac{1}{2}$  inches

Same style as

"CUPID'S GAME WITH  
HEARTS"



### CUPID'S GAME WITH HEARTS

Bound in Padded  
Leatherette

Size,  $7\frac{3}{4}$  by  $10\frac{1}{2}$  inches

Price, 75 Cents Each

### VALENTINE RIBBONS

Each one yard long, with  
following quotations  
stamped on each ribbon:

*Valentine Greetings*  
*In Friendship's Name*  
*This is for You*  
*Because You See I Love You*

Each, 25c.

### VIOLET SERIES

From Friend to Friend  
Essays on Friendship by Cicero  
Love Poems of E. B. Browning  
Love Poems of Alfred Tennyson



Bound in Violet and White  
Price, 75 Cents

### BOOK of FRIENDSHIP

Printed on Japan, with  
hand colored initial let-  
ters.

Padded Leatherette,  
\$1.00 net

Ooze goat, \$2.00 net

SEND FOR VALENTINE LIST

**Dodge Publishing Co., 40-42 East 19th St, New York**

Ready Saturday, Jan. 13

MR. OPPENHEIM'S NEW NOVEL

# A MAKER OF HISTORY

A sheet of paper blown by the wind and a mysterious disappearance lead to one of the most complicated and remarkable plots which this popular author has ever constructed.

Mr. Oppenheim has never done anything better.—*London Daily Graphic.*

By **E. PHILLIPS OPPENHEIM**

*Author of*

The Master Mummer		Anna the Adventuress
Mysterious Mr. Sabin		A Prince of Sinners

*305 Pages. Illustrated by Fred Pegram. 12mo. Cloth. \$1.50*

**LITTLE, BROWN & CO., Publishers, Boston**

## THE INTERNATIONAL NEWS COMPANY

P. O. Box 1334

83 and 85 Duane Street, NEW YORK

Branch Offices: { LEIPZIG: 18 Stephen-Strasse  
LONDON: Bream's Buildings, Chancery Lane

General Agency for the leading German, French and English Periodicals

Largest stock of German Books and Periodicals in the United States.

Weekly Importations from Germany, France and England.

New Novels of all well-known authors received as soon as published.

Agency for "The Russo-Japanese War." An illustrated magazine published in the English language by The Kingood Co., Tokyo.

Large assortment of French Fiction.

Catalogues sent on application.

## C. F. LIBBIE & CO. Auctioneers of Literary Property

Established 1878

646 Washington St., Boston, Mass.

IF YOU WISH TO SELL YOUR BOOKS, AUTOGRAPHS, ENGRAVINGS, or Collections of any Kind, BOSTON is the BEST MARKET for the Sale of such Literary Property.

All Important Sales of the past show **RECORD PRICES**  
CAREFUL ATTENTION GIVEN TO ALL CONSIGNMENTS

Librarians having valuable duplicates, or Booksellers and Publishers having surplus stock, please correspond with us.



---

## SPECIAL ANNOUNCEMENT

---

# Girls of a Feather

By MRS. AMELIA E. BARR

*Author of "Maid of Maiden Lane," "The Beads of Tasmer," etc.*

ISSUED AS No. 31

THE LIBRARY OF POPULAR FICTION



The scene is in New York City; two cousins, prominent in society, and who are of the same mental calibre and have the same general tastes, are the heroines.

**12mo, Paper, Retail, 25 Cents**

Liberal Discounts to the Trade

NEW TITLES TO BE ANNOUNCED LATER

SEND FOR COMPLETE LIST OF TITLES

---

**THE AMERICAN NEWS COMPANY**

Publishers' Agents

39-41 Chambers Street, N. Y.

## THE BAKER & TAYLOR CO.

We carry a tremendous stock.

We are in the centre of the book market of the country.

We can supply books more promptly and economically than any other wholesaler.

If you have not tried us, you have neglected a business opportunity.

**THE BAKER & TAYLOR CO. Wholesale Booksellers**  
33-37 East 17th Street, (Union Square North,) NEW YORK.

## GILBO & CO. PHOTOGRAVURE PLATE MAKERS AND PRINTERS

SPECIAL FRENCH PHOTOGRAVURE PROCESSES

We guarantee our plates to outlast fifty thousand impressions. We keep them in perfect order and resteel-face them when needed, free of charge.

247 BAINBRIDGE STREET, BROOKLYN, NEW YORK CITY

ESTABLISHED TWENTY-SIX YEARS (PARIS AND NEW YORK)

TELEPHONE 2472 BEDFORD

We have been entrusted with the making of the plates and the printing of the Diplomas for the St. Louis Exposition.

## The Story of Massachusetts

Eight new leaflets have just been added to the Old South Series, on different phases of this subject, among them are: The Voyage of the Mayflower; The Lexington Town Meetings from 1765-1775; The Lowell Offering, 1845; Gov. Andrew's Address to the Legislature, 1861; Selections from the Poems of Anne Bradstreet.

SEND FOR COMPLETE LISTS.

Price 5 cents a copy, \$4.00 per 100

## DIRECTORS OF OLD SOUTH WORK

OLD SOUTH MEETING HOUSE

Washington Street - BOSTON

## The Butler Ward Company BOOKBINDERS

Cloth and Leather Edition Work

High-class and artistic bindings for the most exclusive trade.

Largest plant equipped with the latest and most improved facilities for the accurate and rapid execution of all orders.

497-501-503-505 Pearl Street  
NEW YORK CITY, N. Y.

Telephones: 3029 and 3030 Franklin.

Accuracy. Promptness. Reliability.

## KAY PRINTING HOUSE,

66-68 CENTRE STREET,

Telephone 1553 Franklin, NEW YORK.

Estimates Promptly Furnished.

Printers to THE PUBLISHERS' WEEKLY.



# Periodicals and Book Trade Helps

ISSUED FROM

**THE PUBLISHERS' WEEKLY OFFICE**

## The Publishers' Weekly

Recognized as the representative of the publishing and bookselling interests in the United States. Contains full weekly record of American publications, with monthly indexes, cumulated quarterly, news of interest concerning the book trade, lists of "Books Wanted," (an advertising feature which each subscriber can use without charge to the extent of 100 lines per year,) etc., etc. Subscription, \$3.00 a year; to foreign countries, \$4.00 a year.

## The American Catalog (*New Series*) 1900-1905

Vol. I contains a five-year cumulation, Jan. 1, 1900-Jan. 1, 1905, giving in one alphabet, by author, title and subject, information of the books issued during the years covered by this period. It also contains a directory of over 3800 publishers, with street addresses. 8vo, half morocco, \$7.50.

Vol. II or Supplementary volume gives the full-title entries with annotations printed in the Weekly Record of *The Publishers' Weekly*, cumulated into an alphabet for each year, i.e., into five alphabets 1900, 01, 02, 03, 04. This is planned to answer the demand of such libraries, bookdealers, and others as want the full material of *The Publishers' Weekly* bibliographical system in available shape. 8vo, half morocco, \$7.50. The set of two, \$12.

Of the previous series of THE AMERICAN CATALOGUE, quarto size, the earlier volumes are out of print. We have remaining a few copies of the volumes 1890-95 and 1895-1900, bound in half morocco, \$15.00 each.

## The Publishers' Trade List Annual

Contains the latest catalogues of upward of 200 American publishers, contributed by themselves and arranged alphabetically by the firm-names, with smaller lists at the end of the volume. Indispensable to every one who has any interest in the sale or purchase of books. Large 8vo, cloth, \$2.00.

*Indexes to the Publishers' Trade List Annual.* The original volume contains an index, by author, title and subject catchword to the lists of the 246 publishers represented in THE TRADE LIST ANNUAL for 1902. This, with *The Supplementary Indexes* for 1903-1904, in two alphabets (1589 8vo pages, double column, nonpareil type), can be had in cloth, with thumb indexes, price \$7.00. (Only a few copies remain.)

*The Supplementary Index, 1903-1904*, 500 pages, 8vo, cloth, with thumb index, \$3.00. The alphabet in this volume is supplementary to the original Index of 1902.

## The American Educational Catalogue

Contains a price-list of the text-books in use in the United States, arranged alphabetically by author's or editor's name, and a detailed subject-index, referring from each specific subject to authors of books on that subject. (Published annually.) 8vo, leatherette, 50 cents.

## The Library Journal

Official Organ of the American Library Association. Chiefly devoted to library economy and bibliography. Established in 1876. Published monthly. Subscription \$4.00 a year, postpaid; single numbers, 35 cents. Price to Europe or other countries in the Union, 16s. a year; single numbers, 1s. 6d.

## The Library Index to Periodicals and Current Events

Published monthly, with a quarterly cumulation (indexing the periodicals taken in most libraries, large and small). Subscription, \$3.00 per year. Single monthly numbers, 25 cents; quarterly numbers, 50 cents each.

## The Annual Literary Index

Including Periodicals, American and English; Essays, Book-Chapters, etc., Bibliographies, Necrology and Index to Dates of Principal Events. Edited, with the co-operation of members of the American Library Association and of *The Library Journal* staff, by W. I. FLETCHER and R. R. BOWKER. (Published annually) 8vo, cloth, \$3.50.

## English Catalogue of Books (*Annual*)

Containing a complete list of all the books published in Great Britain and Ireland in the calendar year, with index to subjects. (London, Sampson Low, Marston & Co.) 8vo, cloth, \$1.50.

## Directory of Publishers, 1905

Contains names and addresses of 3876 firms and individuals who issued books in the U. S. from Jan. 1, 1900 to Jan. 1, 1905. (Reprinted from *The American Catalog*.) 8vo, leatherette, red edges, \$1.00.

## The Profession of Bookselling

A handbook of practical hints for the apprentice and bookseller. By A. GROWELL, managing editor of *The Publishers' Weekly*, author of "A Bookseller's Library." "Three Centuries of English Booktrade Bibliography," etc. Parts 1 and 2. 8vo boards, each \$2.00. (Concluding part in preparation.)

## Publications of Societies

A provisional list of the publications of American scientific, literary and other societies, from their organization. Compiled under the editorial direction of R. R. BOWKER. Schedules nearly 1,000 societies issuing publications, and gives title-entries of all their publications, as far as data could be obtained from the societies and from libraries. 8vo, paper, \$2.50; cloth, \$3.00.

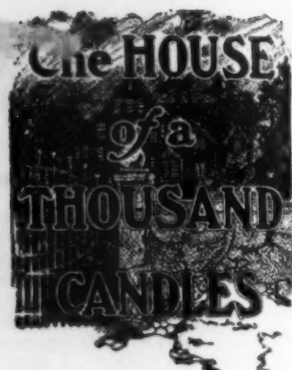
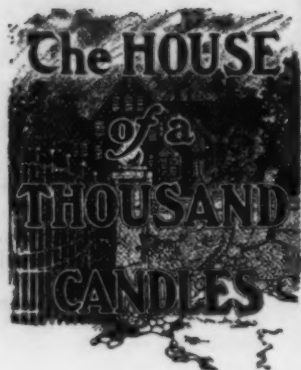
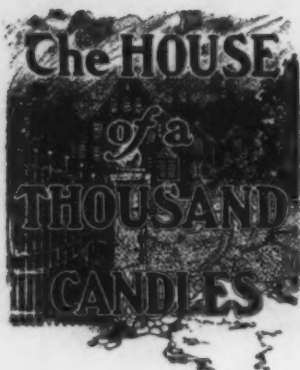
## State Publications

A provisional list of the official publications of the several States of the United States from their organization. Compiled under the editorial direction of R. R. BOWKER. Part 1: New England States. Part 2: North Central States. Part 3: Western States and Territories. Part 4, (in preparation) Southern States. (For the complete work \$10.)

**The PUBLISHERS' WEEKLY OFFICE**

298 Broadway

NEW YORK



**NOTHING HOLDS A CANDLE  
TO IT FOR POPULARITY**

# **The House of a Thousand Candles**

**By MEREDITH NICHOLSON**

***Blazes Like a Beacon in the Wilderness of Fiction***

**PICTURES IN COLOR BY CHRISTY**

*The Bobbs-Merrill Company  
Publishers, Indianapolis*

